

# Nano Plore

Performance Through Carbon Chemistry

**The Power to Transform**  
Enabling Energy Transition & Sustainability

**AGM - December 2022**

# FORWARD-LOOKING STATEMENTS

This presentation contains express or implied forward-looking statements, which are based on current expectations of management. These statements relate to, among other things, our expectations regarding management's plans, objectives, and strategies. All statements other than statements of historical fact could be considered forward-looking, including, but not limited to, any projections of financial information; any statements about historical results that may suggest trends in our business and results of operations; any statements of the plans, strategies and objectives of management for future operations, including the timing, funding and construction of planned manufacturing facilities and sales offices; any statements of expectation or belief regarding future events, potential markets or applications, the sizes of addressable markets, expected technology developments, strategic partnerships and collaborations, or enforceability of our intellectual property rights; any statements about the projected or expected economic or other benefits of our products compared to petroleum-derived equivalents, future sales and any statements of assumptions underlying any of the foregoing.

Forward-looking statements are subject to a number of risks, assumptions and uncertainties, many of which involve factors or circumstances that are beyond our control.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that the events and circumstances reflected in the forward-looking statements will be achieved or occur and the timing of events and circumstances and actual results could differ materially from those projected in the forward-looking statements. Accordingly, you should not place undue reliance on these forward-looking statements. All such statements speak only as of the date made, and we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

## Trademarks

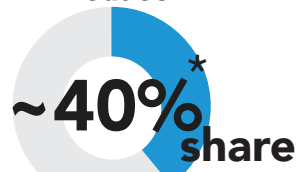
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# NANOXPLORE AT A GLANCE

Advanced material  
company founded in



Largest Graphene  
Producer



Worldwide  
Lowest Cost  
Producer

10 production plants



~500 employees



**ESG** vision



Health  
Canada



**EPA** certified  
United States  
Environmental Protection  
Agency



**Strong IP portfolio  
& Know-how** through  
years of  
R&D development



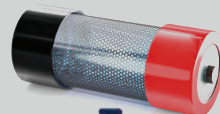
We pride ourselves  
on the **quality &  
consistency** of our  
branded powder



**GRAPHENEBLACK™**  
A Product of NANOXPLORE



**X**  
Voltaxplore  
Li-ion batteries  
50/50 JV with



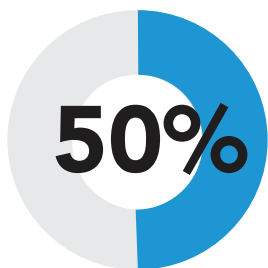
## "Blue Chip Customers"

- Volvo
- Caterpillar
- Paccar
- GE
- Ford
- Solmax
- Daimler
- Itron
- Morgan Olson
- Gerdau



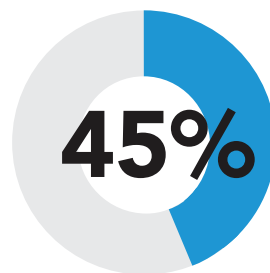
# DIVERSITY, EQUITY & INCLUSION

## Board of Directors

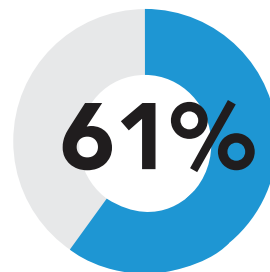


**Multi-Cultural  
& Women**

## Corporate Workforce

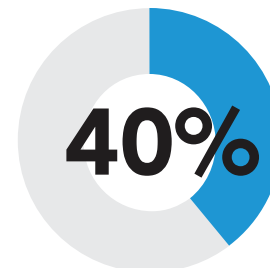


**Women**



**Multi-Cultural  
Background**

## Management Team



**Multi-Cultural  
& Women**



# CORPORATE SNAPSHOT

**Market Capitalization**  
1 Dec.  
**\$460M**

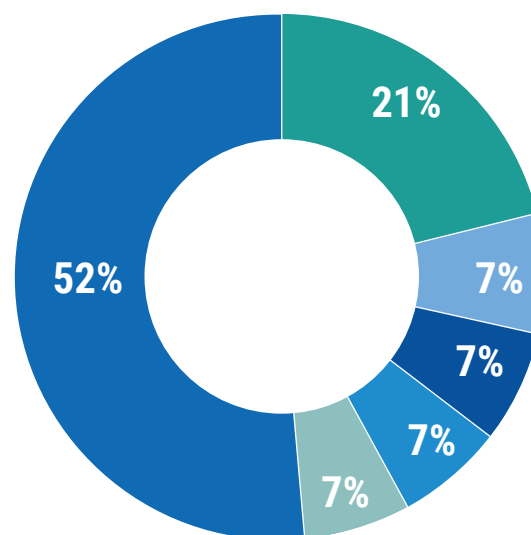
**Shares Outstanding**  
30 Sept.  
**166M**

**Cash & Cash Equivalents**  
30 Sept.  
**\$43M**

**Total Liquidity**  
30 Sept.  
**\$49M**

**Total Long-Term Debt**  
30 Sept.  
**\$9M**

## Shareholders' Structure



■ Martinrea International inc. ■ Investissement Quebec ■ CDPQ  
■ Soroush Nazarpour ■ BDC ■ Other

# FY2022 CORPORATE HIGHLIGHTS



## Supply-Chain Challenges

Difficulty in obtaining materials on a timely basis for both our customers and NanoXplore

## Inflationary Pressures

From raw materials to labour costs

## Labour Constraints

COVID-related disruptions:

- Early Retirements
- Immigration Bottleneck

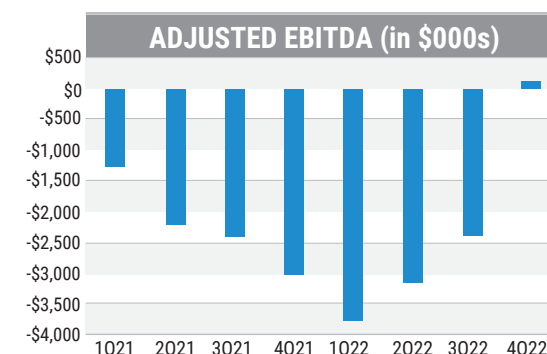
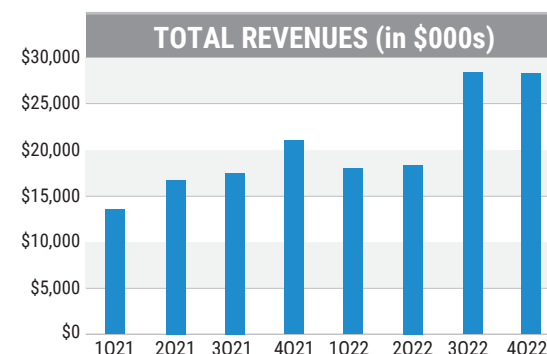
## TOTAL REVENUES

**\$94.3M up 30%**

### DRIVERS:

- Positive product mix including graphene-enhanced products
- New sales programs and price increases
- Higher tooling
- Canuck acquisition

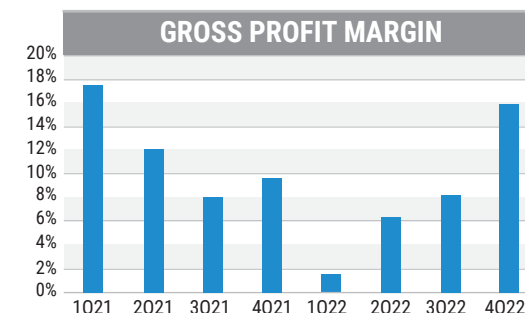
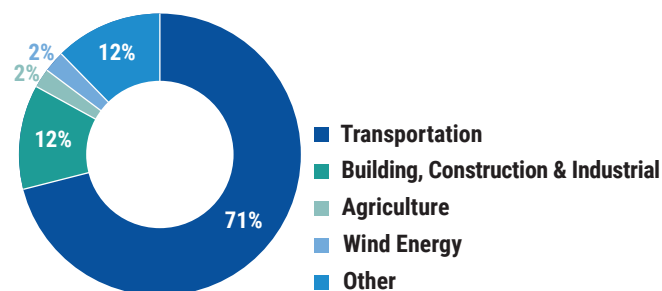
Partially offset by customers supply-chain issues



## 2023 REVENUE GUIDANCE

**\$110M up 17%**

## REVENUES FROM CUSTOMERS MIX



## EXAMPLES OF COMMERCIAL SUCCESS

✓ **LARGE GLOBAL OEM**  
Graphene-enhanced plastics

✓ **LARGE COMMERCIAL OEM**  
Graphene-enhanced composite parts

✓ **MID-SIZED LATIN AMERICAN PACKAGING COMPANY**  
Graphene-enhanced plastics

✓ **MULTIPLE GLOBAL AGRICULTURAL FLOORING USERS**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN AGRICULTURAL COMPANY**  
Graphene-enhanced composite parts

✓ **MID-SIZED NORTH AMERICAN CONSTRUCTION COMPANY**  
Graphene-enhanced composite parts

✓ **LARGE ASIAN ELECTRONIC COMPANY**  
Graphene powder

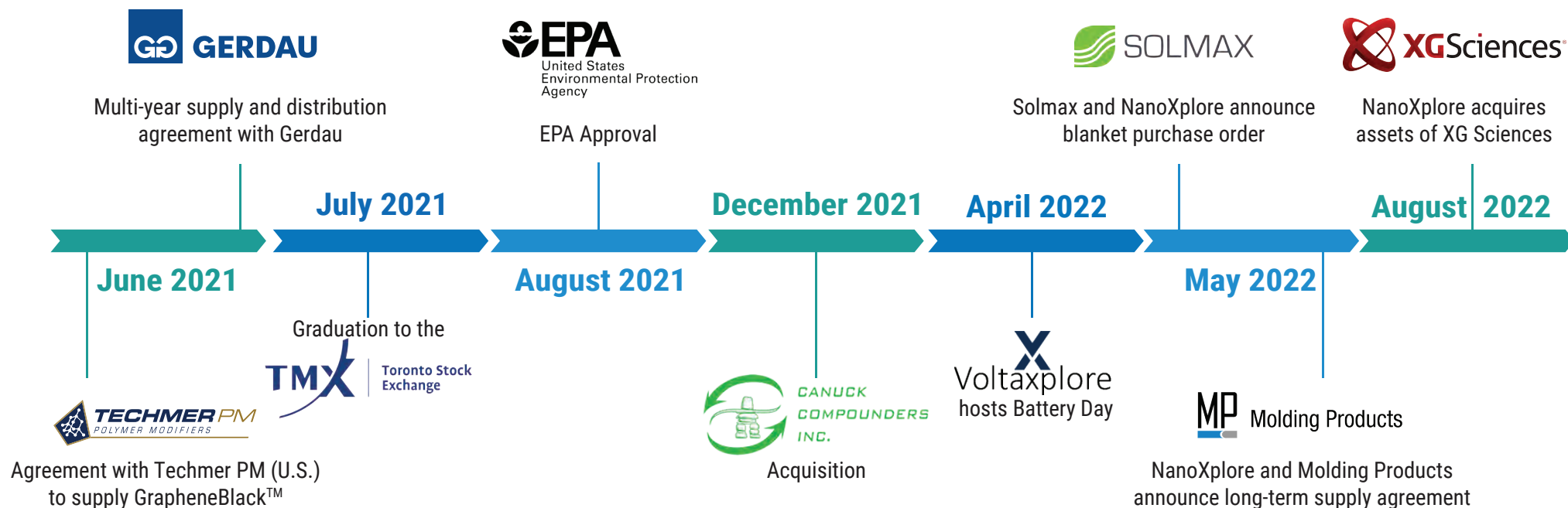
✓ **MID-SIZED NORTH AMERICAN PIPE COMPANY**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN HOUSING COMPANY**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN CONSTRUCTION COMPANY**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN PACKAGING COMPANY**  
Graphene-enhanced plastics

# HIGHLIGHTS OF RECENT DEVELOPMENTS





# CANUCK COMPOUNDERS ACQUISITION

\$9 million



Acquisition - December 2021



Paid 5x  
EBITDA



Founded 35 years ago



40M lbs  
annually



A nanoXplore COMPANY

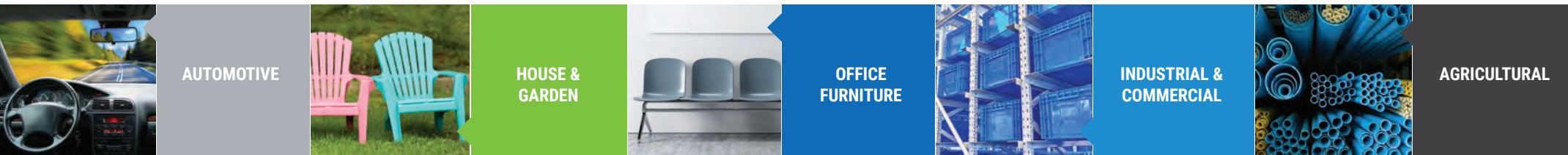
Canuck is a **plastic recycling compounder** providing **sustainable and engineered** compounds



nanoXplore

Performance Through Carbon Chemistry

## END MARKETS



## DEAL RATIONALE



Increasing graphene compounding capabilities, especially with recycled plastics



Bringing more sustainable solutions by using recycled plastics



Forming strategic partnerships with end customers especially in transportation

# XG SCIENCES - ASSET PURCHASE



Specialized in the production of graphene nanoplatelets

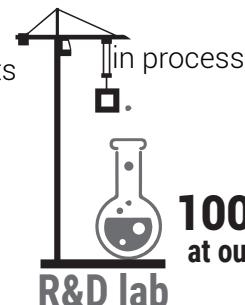
**US\$3 million**  
**Majority of Assets**



Acquisition - August 2022



Founded in **2006**



**100-200 tpa line**  
at our Graphene & Battery  
material facility

## END MARKETS

Partnered with market leading companies in key end markets such as:



## DEAL RATIONALE



Strong patent portfolio in attractive end markets, especially in battery anode material & PU foam



Support our next generation solid state battery solutions with their silicon-graphene patents



Strong relationships with market leading companies

### Patent Name

### Applications

### Patent number

Si-Gn for electrochemical applications

Battery

10,079,389

Si-Gn composite anode material & manufacturing

Battery

US 2022-0115646 A1

LiF embedded Si-Gn powder for lithium-ion battery

Battery

10,644,309

Electrodes for capacitors from mixed carbon compositions

Energy Storage

9,472,354

2-dimensional thermal conductive materials

Thermal Interface Materials

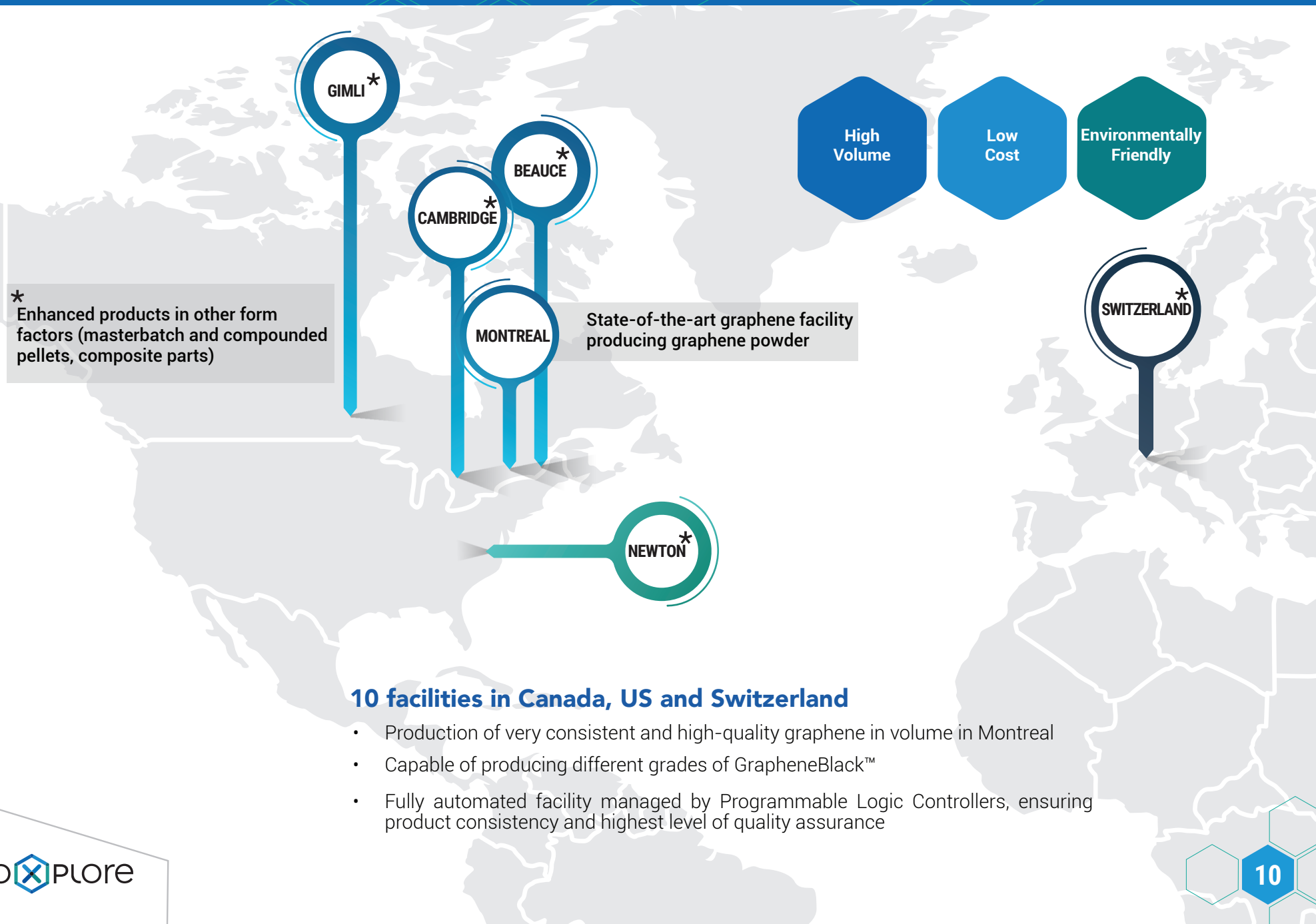
10,568,544

Graphene-modified Polymeric foam

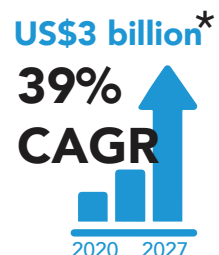
Foams

WO2021167881 A1

# MANUFACTURING FOOTPRINT & PROCESS



# THE POWER OF GRAPHENE



Graphene  
Nobel Prize

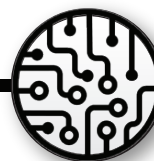
Since its recent discovery in 2004, graphene continues to amaze scientists and researchers of the superlative properties the material exhibits.

Hailed as a "**wonder material**", graphene is lauded for its durability, sustainability and potential applications that will be part of in the future.



## HIGH THERMAL CONDUCTIVITY

Conducts heat & electricity better than copper



## HIGH ELECTRICAL CONDUCTIVITY



## THIN & LIGHTWEIGHT

Million times thinner  
than a piece of paper  
& lighter than feather

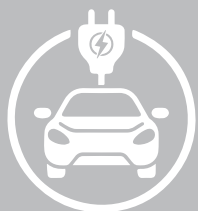


## 200X STRONGER THAN STEEL

Due to the strong  
carbon-carbon bonds

# LONG-TERM DRIVERS

**EV  
Adoption**



**Sustainability**



**Capacity  
Expansion**



**High Return  
on R&D spend**



**Market Share  
Growth**





## OUR SOLUTION

We leverage our **patented technology**



**GRAPHENEBLACK™**  
A Product of nanoXplore

to provide **sustainable** alternative

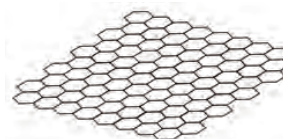


### Graphite

Natural flake graphite  
(>100,000 layers of carbon)

### EXFOLIATION

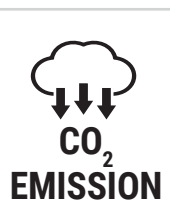
via a mechanical-liquid  
proprietary process



### Graphene

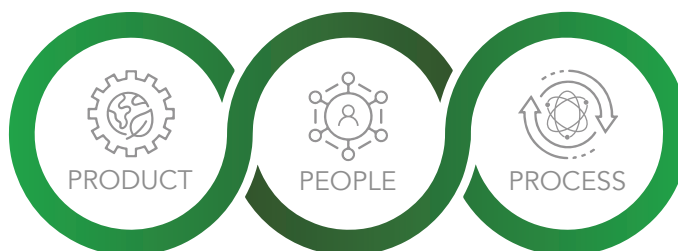
6-10 atomic layers  
in thickness with 96-98% purity

# CLEAN TECHNOLOGY



# POWERING 2 KEY GLOBAL MEGATRENDS

Our vision is to create a better tomorrow by providing innovative, sustainable products and solutions across multiple industries and applications



## ENERGY TRANSITION



**GRAPHENEBLACK™**  
A Product of NanoXplore



**↓~80%**  
**Carbon footprint**  
**vs. OTHER SOLUTIONS**

## SUSTAINABILITY



# THE POTENTIAL EVOLUTION AS A LEADING GRAPHENE PRODUCER



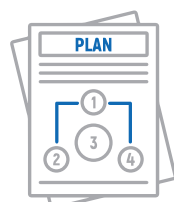
## THE SET-UP PHASE 1

2017-2022

**DE-RISKED &  
POSITIONED FOR SUCCESS**



- ✓ Strengthened our balance sheet
- ✓ Positioned our company as a leading industrial scale graphene producer
- ✓ Successful at lowering our cost per unit to improve adoption



## OUR PLAN PHASE 2

2023-2026

**CAPEX  
EXECUTION**



- \$120M graphene and battery materials plant
- \$50M GrapheneBlack SMC™ (Sheet Molding Compound) plant
- Total investments of \$170M financed with cash on hand, grants, debt and equity (only if needed)
  - The company will focus to minimize or eliminate equity financing



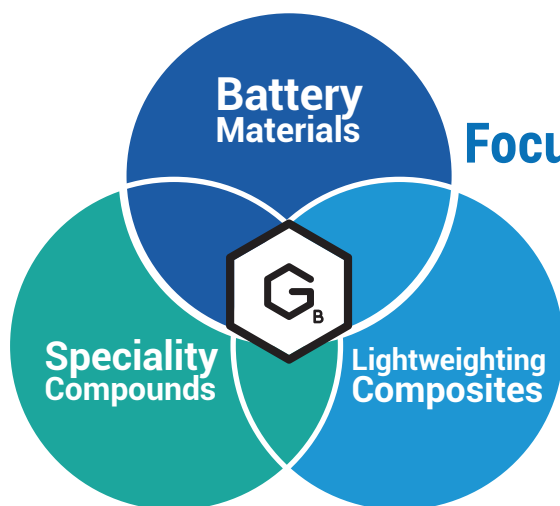
## OUR VISION PHASE 3

2026+

**GROWTH &  
POSITIVE YIELDING RESULTS**

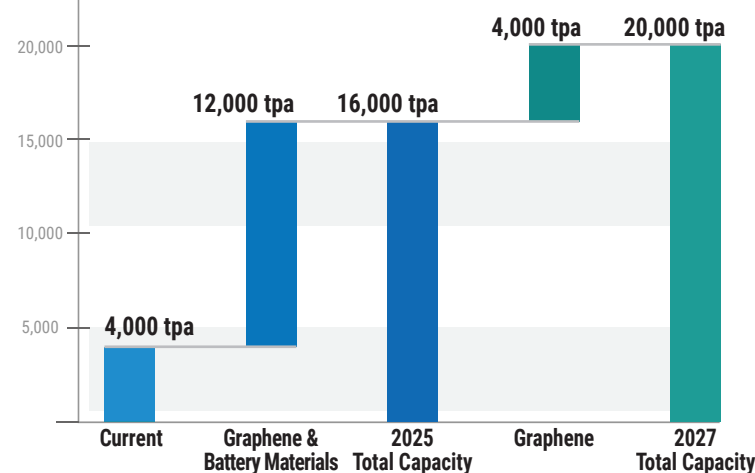


- Benefit from our investments
- Focusing on sustainability and energy transition
- Bring new applications to graphene
- Extending our battery materials initiatives



## Focus Markets

## 2022-2027 CAPACITY EXPANSION PLAN



# BATTERY MATERIALS - EXECUTIVE SUMMARY



- EV Adoption
- Energy Transition/Sustainability
- Inflation Reduction Act
- IoT Adoption/Electronic Devices

## KEY DRIVERS



- Anode Active Material
- Anode Performance Additive (Gn + Si)
- Cathode Conductive Additive

## TARGETED PRODUCTS



**700GWh\***  
by 2031

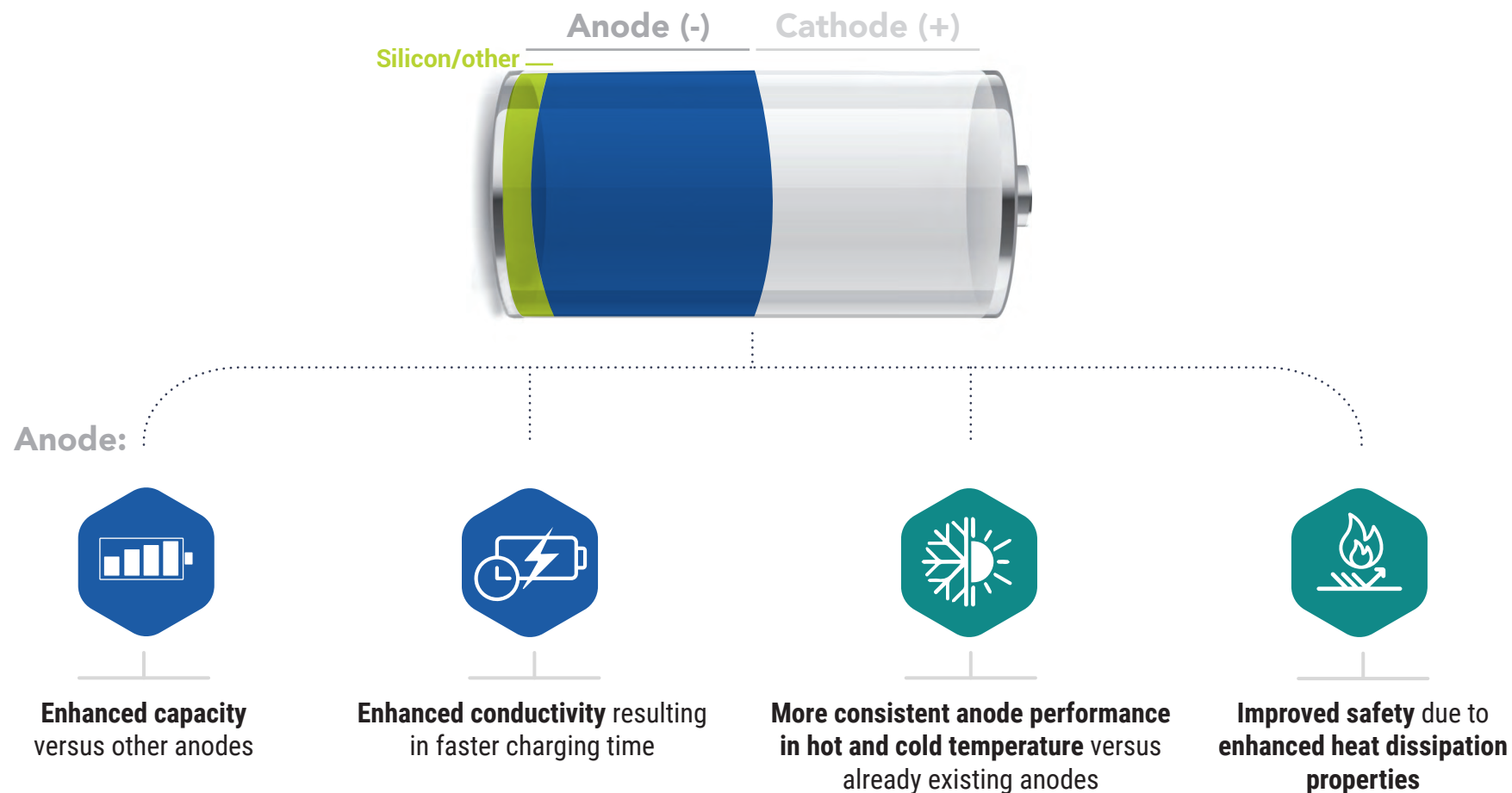
Capacity needed  
of anode active material

**700ktpa**

## MARKET SIZE

NORTH AMERICA  
RAMPING UP CAPACITY

# BATTERY MATERIALS - NANOXPLORE VALUE PROPOSITION





# BATTERY MATERIALS - CAPEX & RETURNS

## ASSETS:

- **12,000 tpa** graphene and battery materials facility
- **100-200 tpa** graphene-silicon line
- R&D Facility

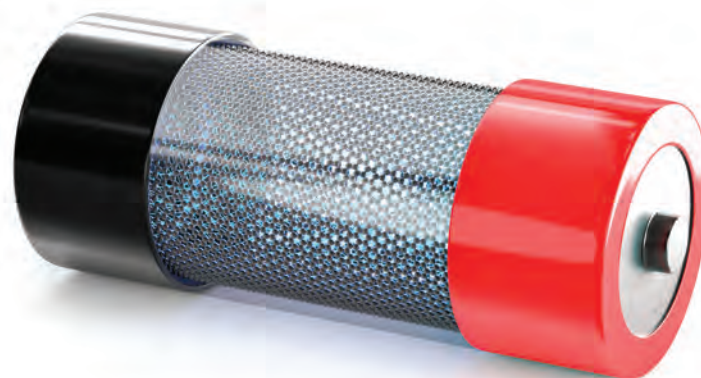
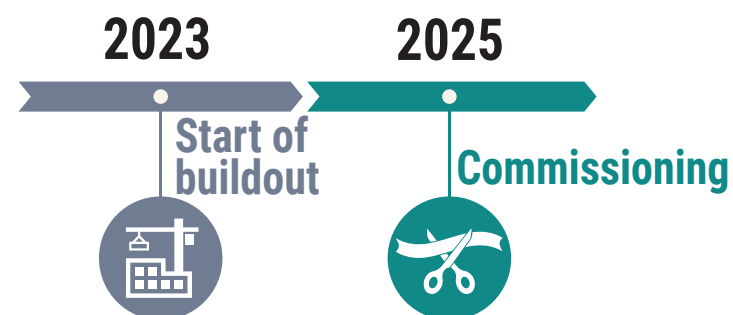
**CAPEX:** \$100 million

**POTENTIAL ANNUAL REVENUE:** \$100 million

**IRR:** 25%+

## REASONS TO INVEST/STRATEGY:

- Large and growing addressable market
- Strong fundamentals with undersupplied market
- Attractive returns
- Flexible manufacturing process



# LIGHTWEIGHTING COMPOSITES - EXECUTIVE SUMMARY



- **EV Adoption**
- **Sustainability**
- **Transportation industry CO<sub>2</sub> Reduction Regulations**

## SMC KEY DRIVERS



### **Transportation**

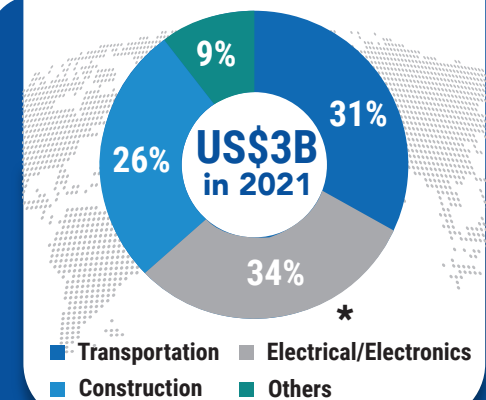
External parts of vehicles  
Battery enclosures



### **Construction**

Commercial and  
Residential Applications

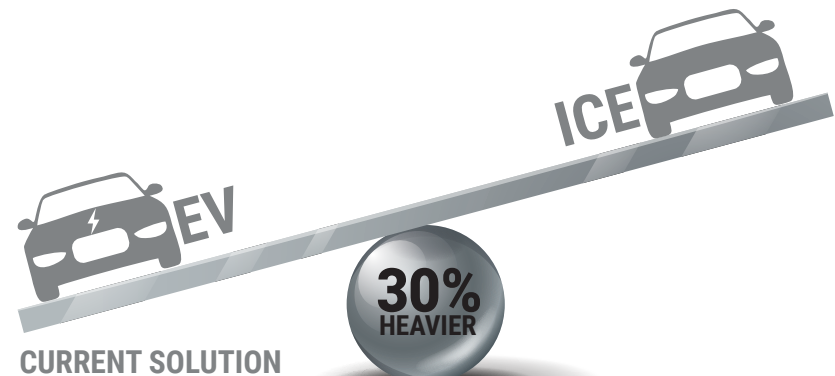
## TARGETED VERTICALS



## SHEET MOLDING COMPOUND GLOBAL MARKET SIZE

# LIGHTWEIGHTING COMPOSITES - NANOXPLORE VALUE PROPOSITION

Stronger, Lighter, Higher Quality Parts Using



**LIGHTWEIGHTING** IS A  
**PRIORITY** FOR OEMs

up to  
**25%**  
Lightweighting  
Potential

  
Sustainability &  
**Reduced**  
Emissions

**Lower**  
Painting Cost



# LIGHTWEIGHTING COMPOSITES - CAPEX & RETURNS

**ASSET:** 10M lbs SMC facility

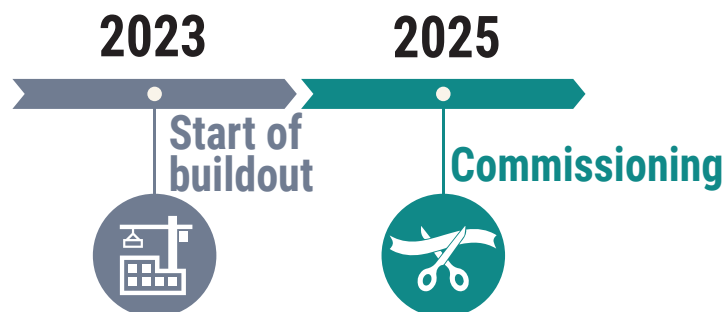
**CAPEX:** \$50 million

**POTENTIAL ANNUAL REVENUE:** \$80 million

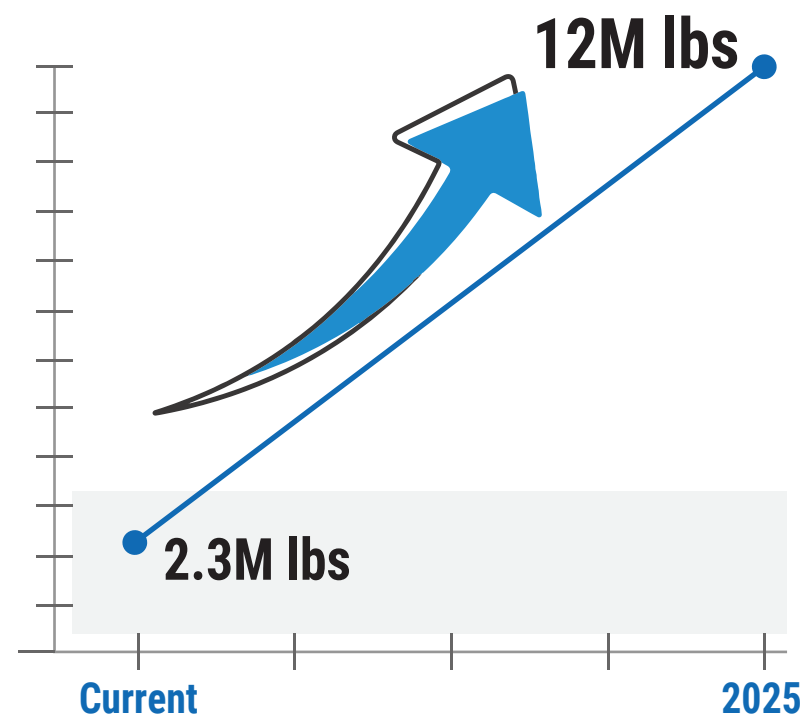
**IRR:** 25%+

## REASONS TO INVEST/STRATEGY:

- Large and growing addressable market
- Attractive EV adoption market
- Undersupplied market
- Further capacity expansion potential (organic and/or inorganic)



## SMC Nameplate Capacity



# SPECIALITY COMPOUNDS - EXECUTIVE SUMMARY



- Sustainability
- Market Penetration
- Low-Cost Alternative

## GRAPHENE KEY DRIVERS



- Concrete
- Polyurethane (PU) Foam
- Drilling Fluids
- Polyethylene (PE)/  
Polypropylene (PP)  
Compound

## TARGETED VERTICALS



# SPECIALITY COMPOUNDS - NANOXPLORE VALUE PROPOSITION

## VALUE PROPOSITION

GRAPHENE  
ADDRESSABLE MARKET SIZE

Concrete



6,000 ktpa<sup>1</sup>

Drilling Fluids



256 ktpa<sup>2</sup>

PU Foam



170 ktpa<sup>3</sup>

PE/PP Compound



90 ktpa<sup>4</sup>

1- The Graphene Council & NanoXplore

2- Fortune Business Insights & NanoXplore

3- MarketsandMarkets & NanoXplore

4- MarketsandMarkets, PPI, Straits Research & NanoXplore

## SPECIALITY COMPOUNDS - CAPEX & RETURNS

**ASSET:** 4,000 tpa GrapheneBlack™ module (in addition to existing 4,000 tpa)

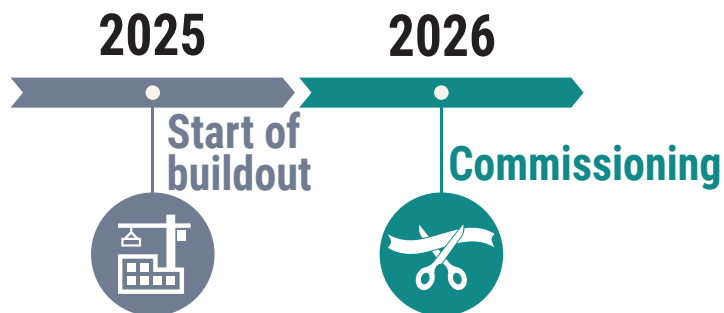
**CAPEX:** \$20 million

**POTENTIAL ANNUAL REVENUE:** \$40 million

**IRR:** 40%+

### REASONS TO INVEST/STRATEGY:

- Narrowing the scope to focus on highest probability of success applications
- Focus on applications with large graphene powder consumption
- Increase return on R&D



# VOLTAXPLORE AT A GLANCE



(TSX:MRE)

50%



(TSX:GRA)

50%

VoltaXplore is a **Canadian manufacturer of proprietary designed and graphene-enhanced cylindrical lithium-ion batteries** supporting the energy transition across several industries



Technology has been validated



VoltaXplore commissioned a 1 MWh demonstration battery facility in March 2022



Customer discussions are progressing well










Proposed 2 GWh 21 700 battery plant



VoltaXplore benefits from NanoXplore's proprietary graphene anode technology

# ADVANTAGES OF GRAPHENE-ENHANCED BATTERY CELLS

18650 Battery Cell KPIs*		Regular Anode with NMC Cathode	Graphene Enhanced Anode with NMC Cathode
	Energy Density Increase	X	Up to 10% Improved range performance for the EV market
	Cycle Life at Normal Charge Rate (@80% capacity retention)	Up to 1500	Up to 2000 Energy stability and extended life for battery packs even at lower temperatures
	Cycle Life at High Charge Rates (@80% capacity retention)	Up to 300	Up to 450 Improved charging time without compromising battery performance
	Internal Resistance (mΩ)	<30	<28 Fast charging improvement with reduced safety concerns
	Maximum Weight of Battery Cell	48g	45g Lower vehicle weight and improved energy efficiency
	Temperature at High Charge Rate	Under 30°C	Under 26°C Reduced load on BMS and improved cooling properties on pack level
	Anode Electrode Expansion Rate (@100% state of charge)	Up to 60%	Up to 40% Reduced risk of thermal runaway with graphene / silicon technology

# BENCHMARKING LITHIUM-ION BATTERIES

KPIs\*

COMPETITOR 1

COMPETITOR 2



Capacity (mAh)	2500-2600	2500-2600	<b>2500-2600</b>
Energy Density (Wh/Kg)	204	196	<b>214</b>
Cycle Life (@80%)	300 (@ 4A Charge Rate)	250 (@ 4A Charge Rate)	<b>450 (@ 4A Charge Rate)</b>
Internal Resistance (mΩ)	<30	<20	<b>27.5</b>
Mass (g)	45.8	47.8	<b>43.7</b>
Temperature (°C)	Under 30° (@ 4A Charge Rate)	Under 30° (@ 4A Charge Rate)	<b>Under 26° (@ 4A Charge Rate)</b>

VoltaXplore's Graphene-Enhanced Batteries Offer Clear Performance Advantages in Terms of Energy Density, Temperature and Cycle Life Under a Lower Weight



# LEADERSHIP TEAM



**Dr. Soroush Nazarpour, Ph.D.**  
Founder & Chief Executive Officer

Ph.D in Nanotechnology from the University of Barcelona;

Serial entrepreneur and the founder of NanoXplore President & CEO since 2011 and serves as a director on the board of directors;

Acknowledged expert in the field of graphene and co-author of "Graphene Technology From Laboratory to Fabrication" published by Wiley & Co in 2016;

CEO of VoltaXplore, an electric vehicle battery manufacturing company.



**Rocco Marinaccio**  
Chief Operating Officer

More than 20 years of experience within operations;

Vice President of Flexible Manufacturing Group at Martinrea;

Occupied multiple senior positions at Martinrea International Inc. including Material Production and Logistics Manager, General Manager and Director of Modules;

Formerly responsible for over-seeing the construction of key Martinrea facilities located in Ramos Arizpe, Mexico and Riverside, Missouri as well as the relocation of two facilities in Canada.



**Pedro Azevedo**  
Chief Financial Officer

Extensive experience in manufacturing and operations, as well as M&A;

Former CFO of Tarkett Sports, a division of publicly traded global manufacturing company Tarkett S.A.;

Occupied a variety of positions starting from a cost accountant to different corporate controller functions.



**Nima Moghimian**  
Global Director of R&D

Ph.D. in Mechanical Engineering from the University of Victoria;

Master's in Nanotechnology from the University of Barcelona;

Materials and battery scientist; +8 yrs of product development leadership experience in graphene and battery materials;

Extensive materials regulation experience: TSCA, REACH, CEPA, FDA;

Government grants: Managed several program IRAP, SDTC, TechnoClimat; Inventor of 6 Patents in graphene and batteries;

Author of >30 peer reviewed scientific articles.



**Vincent Livoti**  
Global VP Sales & Marketing

Over 20 years of experience in sales and marketing for specialty chemicals and advanced materials;

Former Vice President of Sales and Business Development at Daikin America (Chemical Division);

Former Head of Specialty Ingredients / Microbial Control at Lonza Inc.;

Former Director of Business Development at BASF;

Occupied multiple senior positions at Ciba Specialty Chemicals including Director of Business Development, Global Marketing Manager, and Sr. Global Account Manager.

# ANALYST COVERAGE



Rupert Merer



Amr Ezzat



MacMurray Whale



Ahmad Shaath



Marvin Wolff



Michael Glen



Ben Jekic



Performance Through Carbon Chemistry

4500 Thimens Blvd, Montreal, QC H4R 2P2

[www.nanoxplore.ca](http://www.nanoxplore.ca)

TSX: GRA | OTCQX: NNXPF

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