



# Nano Plore

Performance Through Carbon Chemistry

## The Power to Transform

Enabling Energy Transition & Sustainability

**Investor Presentation**

May 2023

# FORWARD-LOOKING STATEMENTS

This presentation contains express or implied forward-looking statements, which are based on current expectations of management. These statements relate to, among other things, our expectations regarding management's plans, objectives, and strategies. All statements other than statements of historical fact could be considered forward-looking, including, but not limited to, any projections of financial information; any statements about historical results that may suggest trends in our business and results of operations; any statements of the plans, strategies and objectives of management for future operations, including the timing, funding and construction of planned manufacturing facilities and sales offices; any statements of expectation or belief regarding future events, potential markets or applications, the sizes of addressable markets, expected technology developments, strategic partnerships and collaborations, or enforceability of our intellectual property rights; any statements about the projected or expected economic or other benefits of our products compared to petroleum-derived equivalents, future sales and any statements of assumptions underlying any of the foregoing.

Forward-looking statements are subject to a number of risks, assumptions and uncertainties, many of which involve factors or circumstances that are beyond our control.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that the events and circumstances reflected in the forward-looking statements will be achieved or occur and the timing of events and circumstances and actual results could differ materially from those projected in the forward-looking statements. Accordingly, you should not place undue reliance on these forward-looking statements. All such statements speak only as of the date made, and we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

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# NANOXPLORE AT A GLANCE

**Ticker**

TSX: GRA

**Market Cap**

\$490 million  
May 12

**Cash**

\$37 million

**Total Debt**

\$10 million

**Total Liquidity**

\$48 million

**TTM\* Revenue**

\$119 million

**Headquarters**

Montreal

**Advanced material  
company founded in**



**2011**

**ESG** vision



VoltaXplore

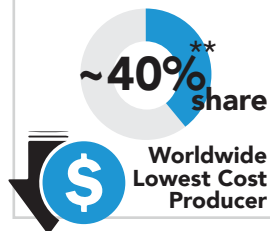


**Graphene-enhanced  
Li-ion batteries  
manufacturer**

**"Blue chip customers"**

- Volvo
- Paccar
- Ford
- Daimler
- Morgan Olson
- Caterpillar
- GE
- Solmax
- Itron
- Gerdau

**Largest Graphene  
Producer**



**10** production plants



**~500** employees



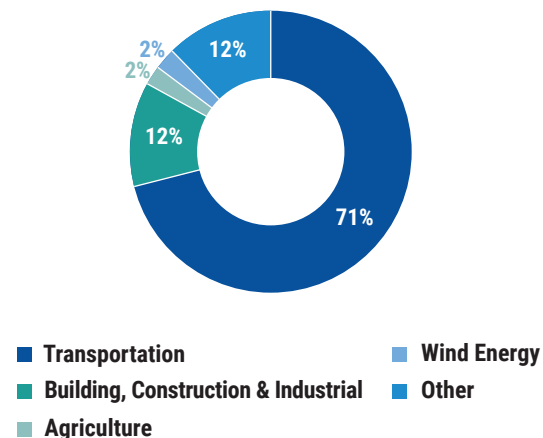
**We pride ourselves on  
the quality &  
consistency of our  
branded powder**



**Strong IP portfolio  
& Know-how through  
years of  
R&D development**



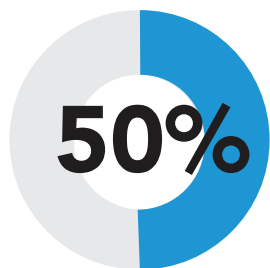
## END MARKET SECTORS





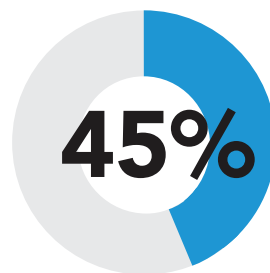
# DIVERSITY, EQUITY & INCLUSION

## Board of Directors

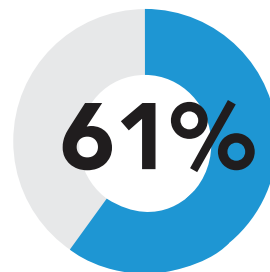


**Multi-Cultural  
& Women**

## Corporate Workforce

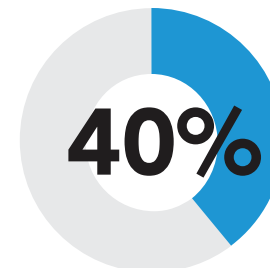


**Women**



**Multi-Cultural  
Background**

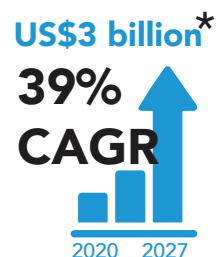
## Management Team



**Multi-Cultural  
& Women**



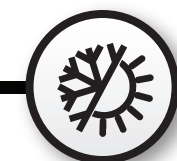
# THE POWER OF GRAPHENE



Graphene  
Nobel Prize

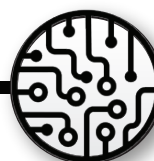
Since its recent discovery in 2004, graphene continues to amaze scientists and researchers of the superlative properties the material exhibits.

Hailed as a **“wonder material”**, graphene is lauded for its durability, sustainability and potential applications that will be part of in the future.



## HIGH THERMAL CONDUCTIVITY

Conducts heat & electricity better than copper



## HIGH ELECTRICAL CONDUCTIVITY



## THIN & LIGHTWEIGHT

Million times thinner  
than a piece of paper  
& lighter than feather



## 200X STRONGER THAN STEEL

Due to the strong  
carbon-carbon bonds

## OUR SOLUTION

We leverage our **patented technology**



**GRAPHENEBLACK™**  
A Product of NanoXplore

to provide **sustainable** alternative

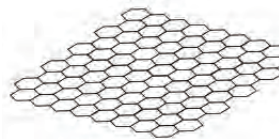


### Graphite

Natural flake graphite  
(>100,000 layers of carbon)

### EXFOLIATION

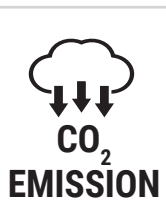
via a mechanical-liquid  
proprietary process



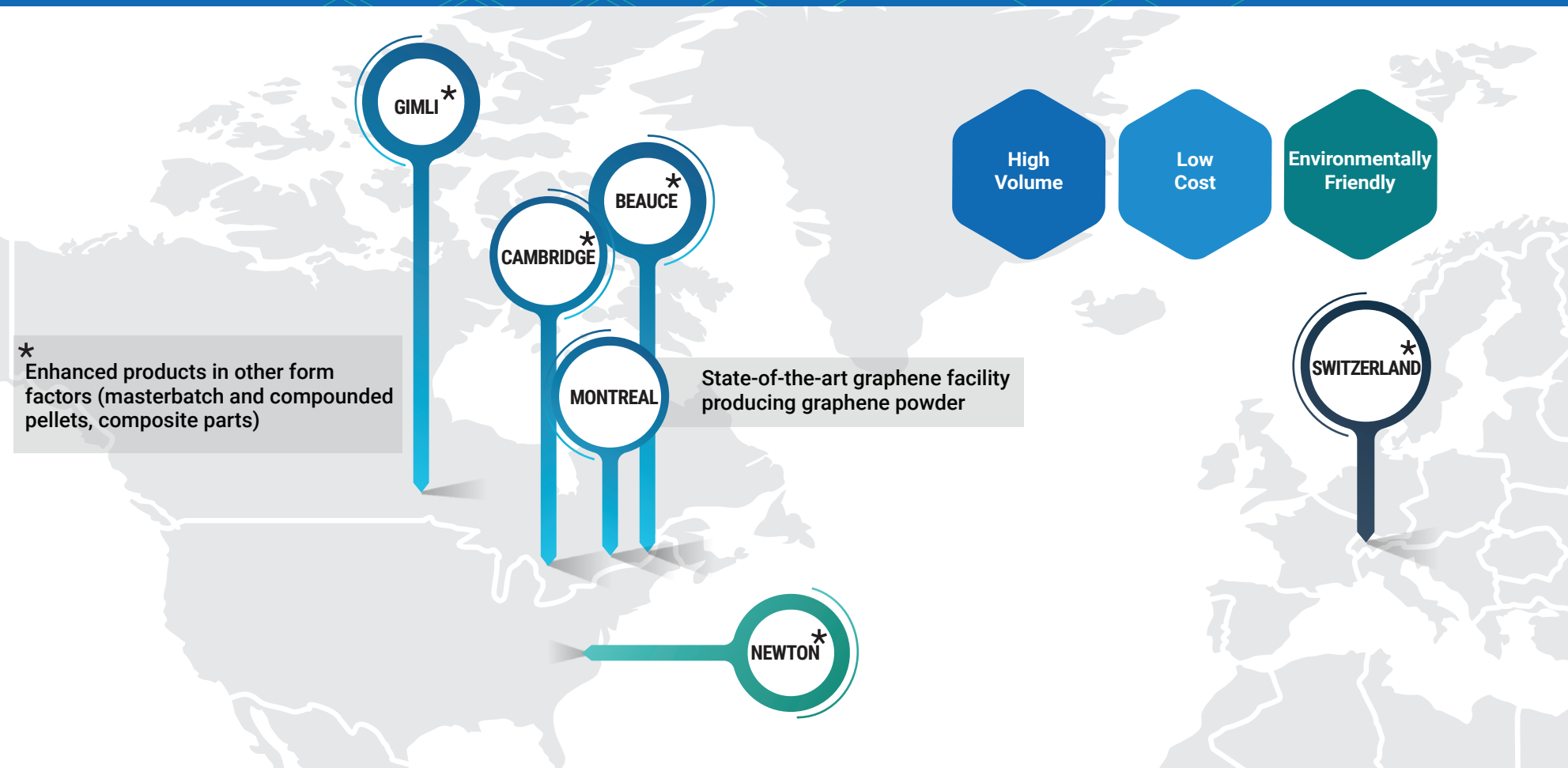
### Graphene

6-10 atomic layers  
in thickness with 96-98% purity

# CLEAN TECHNOLOGY



# MANUFACTURING FOOTPRINT & PROCESS



## 10 facilities in Canada, US and Switzerland

- Production of very consistent and high-quality graphene in volume in Montreal
- Capable of producing different grades of GrapheneBlack™
- Fully automated facility managed by Programmable Logic Controllers, ensuring product consistency and highest level of quality assurance



# POWERING 2 KEY GLOBAL MEGATRENDS

Our vision is to create a better tomorrow by providing innovative, sustainable products and solutions across multiple industries and applications



## ENERGY TRANSITION



**GRAPHENEBLACK™**  
A Product of nanoXplore



**↓~80%**

**Carbon footprint  
vs. OTHER SOLUTIONS**

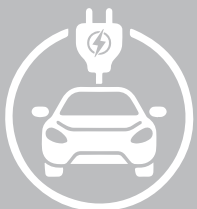
## SUSTAINABILITY





# LONG-TERM DRIVERS

**EV  
Adoption**



**Sustainability**



**Capacity  
Expansion**



**High Return  
on R&D spend**



**Market Share  
Growth**



# FQ3 2023 CORPORATE HIGHLIGHTS

## Quarterly Key Developments



### Transportation

Extension of commercial agreement with Martinrea to 10 years



### Drilling Fluid

Large global drilling fluid company saw enhanced lubricity which helps lower the coefficient of friction leading to an increase in drilling speed and lower down time



### VoltaXplore

Purchase of Martinrea International's stake in VoltaXplore and now owns 100% of the equity and intellectual property in VoltaXplore

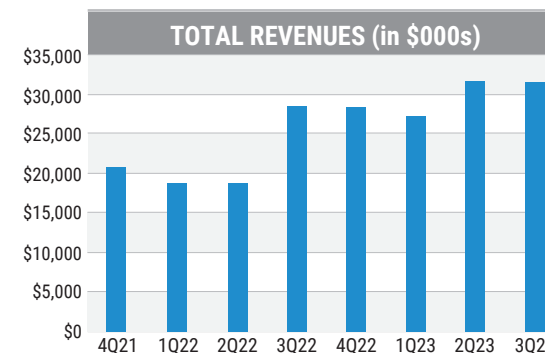
## TOTAL REVENUES

**\$31.6M up 11%**

### DRIVERS:

- Positive product mix including graphene-enhanced products
- Higher volume
- Positive FX impact
- Price increases

Partially offset by lower tooling revenues



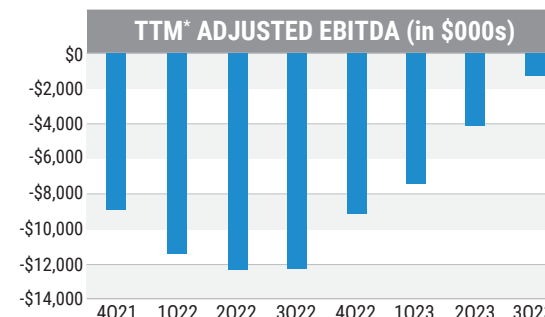
## ADJUSTED EBITDA

**\$0.5M up \$2.8M**

**3<sup>rd</sup> Positive Adjusted EBITDA in 4 quarters**

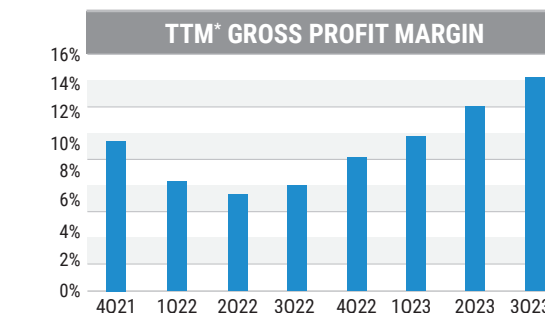
### DRIVERS:

- Gross margin expansion driven by:
  - Higher revenues
  - Higher margins product mix
  - Improved productivity
  - Cost control



## 2023 REVENUE GUIDANCE RAISED

**\$120-125M up 27-33%  
from \$115-120M previously**



# HIGHLIGHTS OF RECENT DEVELOPMENTS

Foundation  
**2011**



**2017**  
CEBO Acquisition



Martinrea Strategic  
Investment 2018-2020



**2018**  
Sigma - RMC  
Acquisition



Newton Plant  
Acquisition  
**2020**



Continental  
Structural Plastics



**2021**



**DECEMBER** Canuck Acquisition

**JUNE** Agreement with Techmer PM (U.S.) to supply GrapheneBlack™

**JUNE** Multi-year supply and distribution agreement with Gerda

**JULY** Graduation to the Toronto Stock Exchange

**AUGUST** EPA Approval

**APRIL** Established VoltaXplore 50/50 joint venture with Martinrea



**MAY** Solmax and NanoXplore announce blanket purchase order



**MAY** NanoXplore & Molding Products announce long-term supply agreement

**2022**



**XGSciences®**  
**AUGUST** NanoXplore acquires assets of XG Sciences



**2023**



**MARCH** NanoXplore provides update for its battery material initiative and VoltaXplore's 2GWh battery gigafactory

**MARCH** NanoXplore unveils strong performance for its newly patented SiG™ anode additive solution

**MARCH** NanoXplore purchase of Martinrea's stake in VoltaXplore and extend graphene commercial agreement with Martinrea



## EXAMPLES OF COMMERCIAL SUCCESS

✓ **LARGE GLOBAL OEM**  
Graphene-enhanced plastics

✓ **LARGE COMMERCIAL OEM**  
Graphene-enhanced composite parts

✓ **MID-SIZED LATIN AMERICAN PACKAGING COMPANY**  
Graphene-enhanced plastics

✓ **MULTIPLE GLOBAL AGRICULTURAL FLOORING USERS**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN AGRICULTURAL COMPANY**  
Graphene-enhanced composite parts

✓ **MID-SIZED NORTH AMERICAN CONSTRUCTION COMPANY**  
Graphene-enhanced composite parts

✓ **LARGE ASIAN ELECTRONIC COMPANY**  
Graphene powder

✓ **MID-SIZED NORTH AMERICAN PIPE COMPANY**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN HOUSING COMPANY**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN CONSTRUCTION COMPANY**  
Graphene-enhanced plastics

✓ **MID-SIZED NORTH AMERICAN PACKAGING COMPANY**  
Graphene-enhanced plastics

# THE POTENTIAL EVOLUTION AS A LEADING GRAPHENE PRODUCER



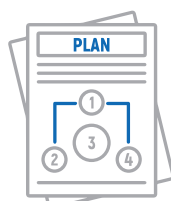
## THE SET-UP PHASE 1

2017-2022

### DE-RISKED & POSITIONED FOR SUCCESS



- ✓ Strengthened our balance sheet
- ✓ Positioned our company as a leading industrial scale graphene producer
- ✓ Successful at lowering our cost per unit to improve adoption



## OUR PLAN PHASE 2

2023-2026

### CAPEX EXECUTION



- \$120M graphene and battery materials plant
- \$50M GrapheneBlack SMC™ (Sheet Molding Compound) plant
- Total investments of \$170M financed with cash on hand, grants, debt and equity (only if needed)
  - The company will focus to minimize or eliminate equity financing



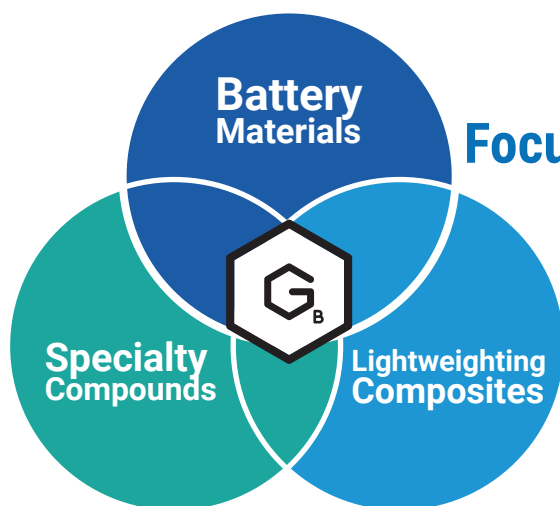
## OUR VISION PHASE 3

2026+

### GROWTH & POSITIVE YIELDING RESULTS

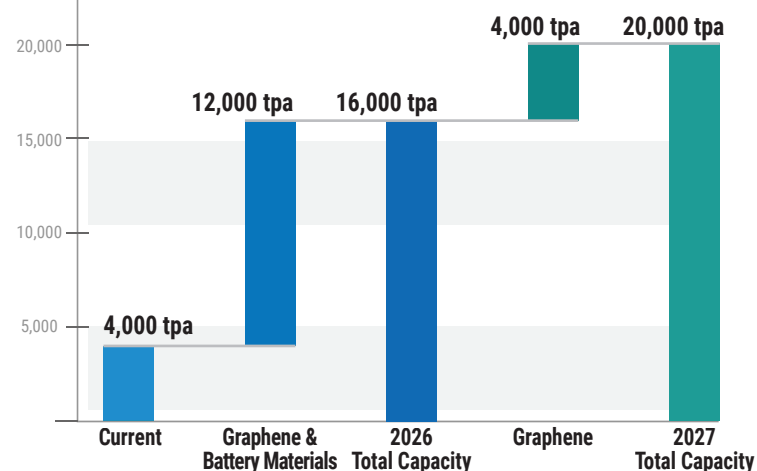


- Benefit from our investments
- Focusing on sustainability and energy transition
- Bring new applications to graphene
- Extending our battery materials initiatives



## Focus Markets

### 2022-2027 CAPACITY EXPANSION PLAN



# BATTERY MATERIALS - EXECUTIVE SUMMARY



- **EV Adoption**
- **Energy Transition/  
Sustainability**
- **Inflation Reduction Act**
- **IoT Adoption/Electronic  
Devices**

## KEY DRIVERS



- **Anode Active Material**
- **Anode Performance  
Additive (Gn + Si)**
- **Cathode Conductive  
Additive**

## TARGETED PRODUCTS



**1,000<sup>\*</sup>GWh**  
by 2031

Capacity needed  
of anode active material

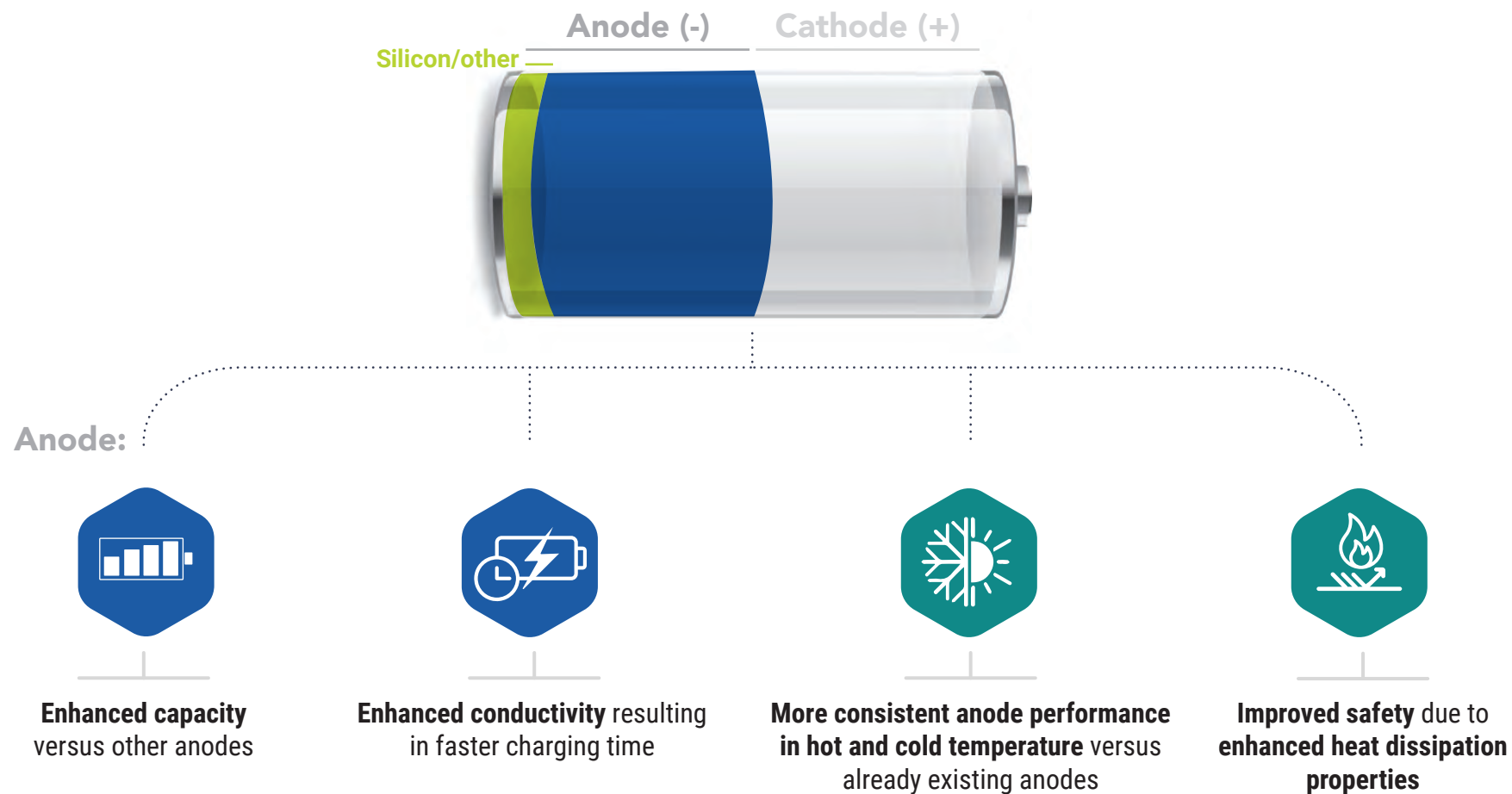
**1,000ktpa**

## MARKET SIZE

NORTH AMERICA  
RAMPING UP CAPACITY



# BATTERY MATERIALS - NANOXPLORE VALUE PROPOSITION



# SiG™ ANODE ADDITIVE SOLUTION

- Patent-approved Silicon/Graphene anode additive solution under the trademark SiG™
- Our versatile SiG™ solution covers a range of different chemistries and extend to all cylindrical cell form factors
- GrapheneBlack™ acts as a coating agent around Silicon alleviating swelling and dislodgment of particles making the cell safer and more reliable



Increase vehicle range by  
**8-10%**  
or  
**40 kilometers**  
for a typical Electric Vehicle



Reduce charging speed to  
**10 - 13 min**  
due to high electrical conductivity  
without compromising  
battery life



**10% cooler**  
than typical Li-ion batteries  
reducing risk of thermal runaway

These incredible features can facilitate the acceleration of EV mass adoption and help improve vehicle performance and safety



**STRONG PERFORMANCE**  
OF THE **NEWLY PATENTED**  
**SiG™ ANODE ADDITIVE SOLUTION**  
IN BATTERY CELLS

# BATTERY MATERIALS - CAPEX & RETURNS

## ASSETS:

- **12,000 tpa** graphene and battery materials facility
- **100-200 tpa** graphene-silicon line (SiG™)
- R&D Facility

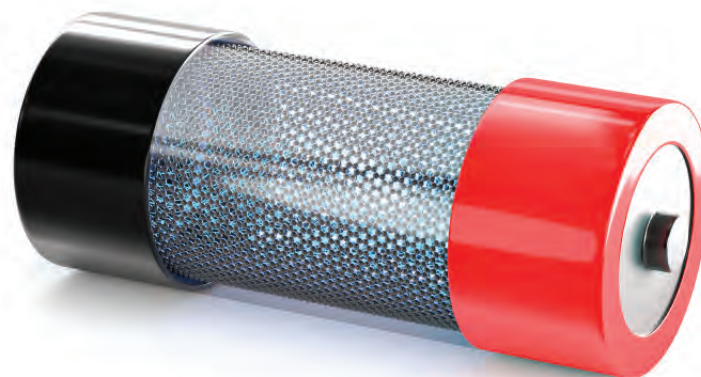
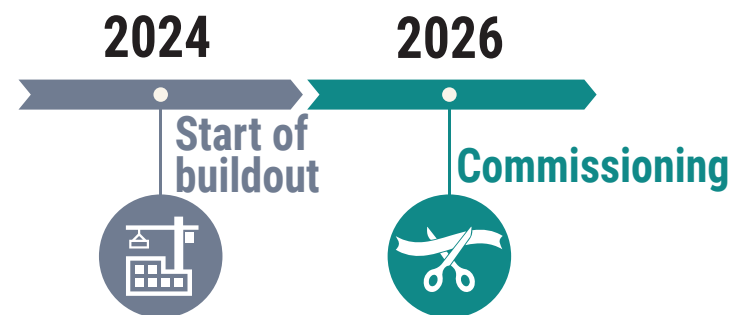
**CAPEX:** \$100 million

**POTENTIAL ANNUAL REVENUE:** \$100 million

**IRR:** 25%+

## REASONS TO INVEST/STRATEGY:

- Large and growing addressable market
- Strong fundamentals with undersupplied market
- Attractive returns
- Flexible manufacturing process





# LIGHTWEIGHTING COMPOSITES - EXECUTIVE SUMMARY



- **EV Adoption**
- **Sustainability**
- **Transportation industry CO<sub>2</sub> Reduction Regulations**

## SMC KEY DRIVERS

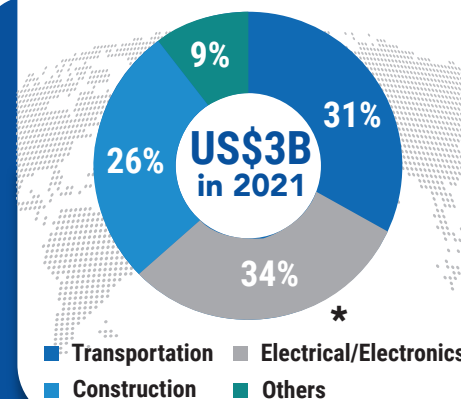


**Transportation**  
External parts of vehicles  
Battery enclosures



**Construction**  
Commercial and  
Residential Applications

## TARGETED VERTICALS



## SHEET MOLDING COMPOUND GLOBAL MARKET SIZE

# LIGHTWEIGHTING COMPOSITES - NANOXPLORE VALUE PROPOSITION

Stronger, Lighter, Higher Quality Parts Using



**GRAPHENEBLACK SMC™**  
A NanoXPLORE Product



**LIGHTWEIGHTING IS A PRIORITY** FOR OEMs

up to  
**25%**  
Lightweighting  
Potential



Sustainability &  
**Reduced**  
Emissions

**Lower**  
Painting Cost



# LIGHTWEIGHTING COMPOSITES - CAPEX & RETURNS

**ASSET:** 10M lbs SMC facility

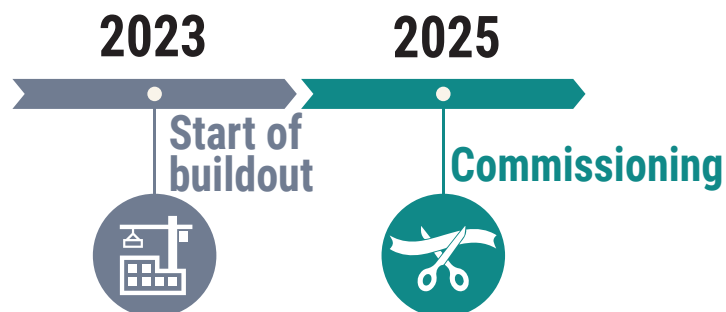
**CAPEX:** \$50 million

**POTENTIAL ANNUAL REVENUE:** \$80 million

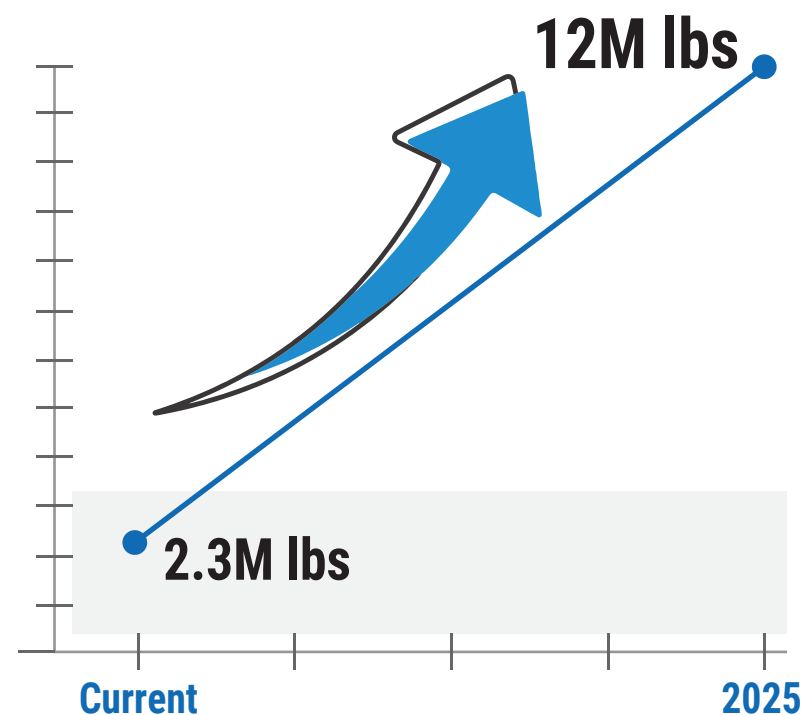
**IRR:** 25%+

## REASONS TO INVEST/STRATEGY:

- Large and growing addressable market
- Attractive EV adoption market
- Undersupplied market
- Further capacity expansion potential (organic and/or inorganic)



## SMC Nameplate Capacity





# SPECIALTY COMPOUNDS - EXECUTIVE SUMMARY



- Sustainability
- Market Penetration
- Low-Cost Alternative

## GRAPHENE KEY DRIVERS



- Concrete
- Polyurethane (PU) Foam
- Drilling Fluids
- Polyethylene (PE)/  
Polypropylene (PP)  
Compound

## TARGETED VERTICALS

# SPECIALTY COMPOUNDS - NANOXPLORE VALUE PROPOSITION

## VALUE PROPOSITION

GRAPHENE  
ADDRESSABLE MARKET SIZE

Concrete



CO2 EMISSION



COST SAVINGS



PERFORMANCE & DURABILITY

6,000 ktpa<sup>1</sup>

Drilling Fluids



FASTER DRILLING SPEED



EXTENDED TOOL LIFE



REDUCED FLUID LOSS

256 ktpa<sup>2</sup>

PU Foam



BETTER THERMAL INSULATION



FLAME RETARDANCY



SUSTAINABILITY

170 ktpa<sup>3</sup>

PE/PP Compound



MORE RECYCLABLE PLASTIC



MECHANICAL PERFORMANCE



COST REDUCTIONS

90 ktpa<sup>4</sup>

1- The Graphene Council & NanoXplore

2- Fortune Business Insights & NanoXplore

3- MarketsandMarkets & NanoXplore

4- MarketsandMarkets, PPI, Straits Research & NanoXplore

# SPECIALTY COMPOUNDS - CAPEX & RETURNS

**ASSET:** 4,000 tpa GrapheneBlack™ module (in addition to existing 4,000 tpa)

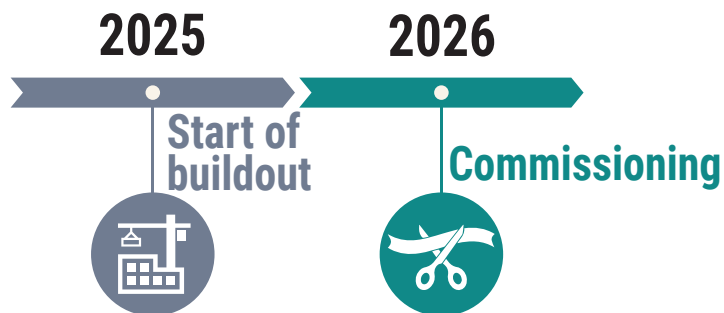
**CAPEX:** \$20 million

**POTENTIAL ANNUAL REVENUE:** \$40 million

**IRR:** 40%+

## REASONS TO INVEST/STRATEGY:

- Narrowing the scope to focus on highest probability of success applications
- Focus on applications with large graphene powder consumption
- Increase return on R&D



# VOLTAXPLORE AT A GLANCE

nanoXplore  
TSX: GRA

100%

**X**  
VoltaXplore

VoltaXplore, a wholly-owned subsidiary of NanoXplore, is a **Canadian manufacturer of proprietary designed and graphene-enhanced cylindrical lithium-ion batteries** supporting the energy transition across several industries

2024



Start of  
buildout

2026



Commissioning



VoltaXplore benefits from NanoXplore's proprietary graphene anode technology



VoltaXplore commissioned a 1 MWh demonstration battery facility in March 2022



Technology has been validated










Customer discussions are progressing well



Proposed 2 GWh 21700 battery plant



# ADVANTAGES OF GRAPHENE-ENHANCED BATTERY CELLS

18650 Battery Cell KPIs*		Regular Anode with NMC Cathode	Graphene Enhanced Anode with NMC Cathode	
	Energy Density Increase	X	Up to 10%	Improved range performance for the EV market
	Cycle Life at Normal Charge Rate (@80% capacity retention)	Up to 1500	Up to 2000	Energy stability and extended life for battery packs even at lower temperatures
	Cycle Life at High Charge Rates (@80% capacity retention)	Up to 300	Up to 450	Improved charging time without compromising battery performance
	Internal Resistance (mΩ)	<30	<28	Fast charging improvement with reduced safety concerns
	Maximum Weight of Battery Cell	48g	45g	Lower vehicle weight and improved energy efficiency
	Temperature at High Charge Rate	Under 30°C	Under 26°C	Reduced load on BMS and improved cooling properties on pack level
	Anode Electrode Expansion Rate (@100% state of charge)	Up to 60%	Up to 40%	Reduced risk of thermal runaway with graphene / silicon technology

# BENCHMARKING LITHIUM-ION BATTERIES

KPIs\*

COMPETITOR 1

COMPETITOR 2



Capacity (mAh)	2500-2600	2500-2600	<b>2500-2600</b>
Energy Density (Wh/Kg)	204	196	<b>214</b>
Cycle Life (@80%)	300 (@ 4A Charge Rate)	250 (@ 4A Charge Rate)	<b>450 (@ 4A Charge Rate)</b>
Internal Resistance (mΩ)	<30	<20	<b>27.5</b>
Mass (g)	45.8	47.8	<b>43.7</b>
Temperature (°C)	Under 30° (@ 4A Charge Rate)	Under 30° (@ 4A Charge Rate)	<b>Under 26° (@ 4A Charge Rate)</b>

**VoltaXplore's Graphene-Enhanced Batteries Offer Clear Performance Advantages in Terms of Energy Density, Temperature and Cycle Life Under a Lower Weight**

# LEADERSHIP TEAM



**Dr. Soroush Nazarpour, Ph.D.**  
Founder &  
Chief Executive Officer

Ph.D in Nanotechnology from the University of Barcelona;

Serial entrepreneur and the founder of NanoXplore President & CEO since 2011 and serves as a director on the board of directors;

Acknowledged expert in the field of graphene and co-author of "Graphene Technology From Laboratory to Fabrication" published by Wiley & Co in 2016;

CEO of VoltaXplore, an electric vehicle battery manufacturing company.



**Rocco Marinaccio**  
Chief Operating Officer

More than 20 years of experience within operations;

Vice President of Flexible Manufacturing Group at Martinrea;

Occupied multiple senior positions at Martinrea International Inc. including Material Production and Logistics Manager, General Manager and Director of Modules;

Formerly responsible for over-seeing the construction of key Martinrea facilities located in Ramos Arizpe, Mexico and Riverside, Missouri as well as the relocation of two facilities in Canada.



**Pedro Azevedo**  
Chief Financial Officer

Extensive experience in manufacturing and operations, as well as M&A;

Former CFO of Tarkett Sports, a division of publicly traded global manufacturing company Tarkett S.A.;

Occupied a variety of positions starting from a cost accountant to different corporate controller functions.



**Nima Moghimi**  
Global Director of R&D

Ph.D. in Mechanical Engineering from the University of Victoria;

Master's in Nanotechnology from the University of Barcelona;

Materials and battery scientist; +8 yrs of product development leadership experience in graphene and battery materials;

Extensive materials regulation experience: TSCA, REACH, CEPA, FDA;

Government grants: Managed several program IRAP, SDTC, TechnoClimat;

Inventor of 6 Patents in graphene and batteries;

Author of >30 peer reviewed scientific articles.



**Vincent Livoti**  
Global VP Sales & Marketing

Over 20 years of experience in sales and marketing for specialty chemicals & advanced materials;

Former Vice President of Sales and Business Development at Daikin America (Chemical Division);

Former Head of Specialty Ingredients / Microbial Control at Lonza Inc.;

Former Director of Business Development at BASF;

Occupied multiple senior positions at Ciba Specialty Chemicals including Director of Business Development, Global Marketing Manager, and Sr. Global Account Manager.



**Darrin Hotts**  
VP Sales & Business Development Composites

30 years of experience in the automotive industry with wide expertise in manufacturing;

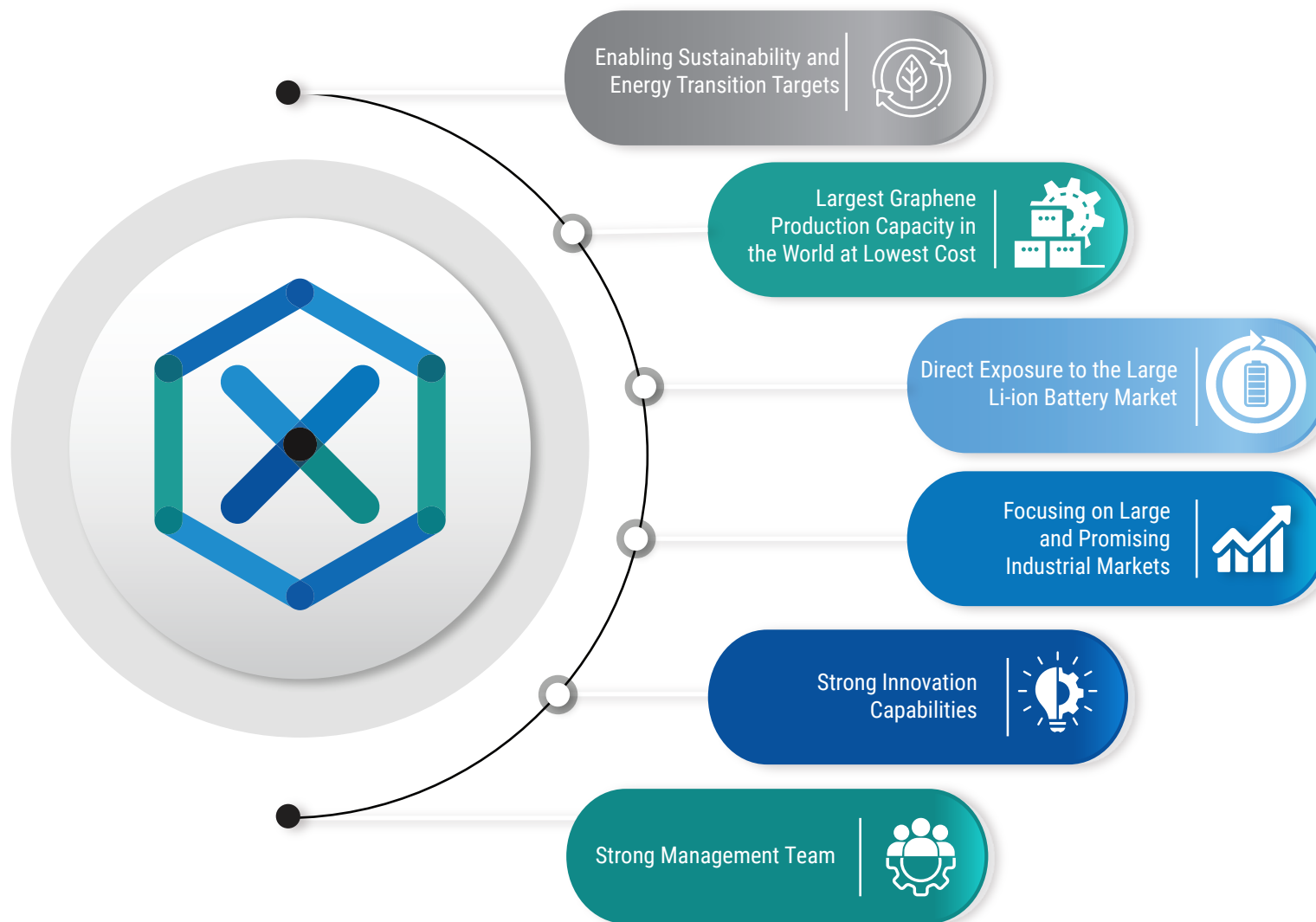
Former Executive Director at Martinrea;

Former Senior Account Manager at Nachi Robotic Systems Inc. responsible for the tier 1's and Ford Motor Company;

Former Senior Account Manager at Mitchell Plastics responsible for commercial with Chrysler/Fiat;

Former Business Development Manager at Benteler working with Chrysler & Nissan to develop lightweight opportunities.

# KEY TAKEAWAYS







# **APPENDIX**

# ANALYST COVERAGE



Rupert Merer



MacMurray Whale



Ahmad Shaath



Marvin Wolff



Michael Glen



Ben Jekic

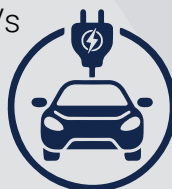
# ACQUISITION OF MARTINREA'S STAKE IN VOLTAXPLORE

VoltaXplore  
founded in



## End Markets

EVs



Energy storage



Purchase price  
**\$10 million**



Equity consideration only  
Issuance of 3.4 million shares to Martinrea

## Deal Rationale



- Simplifies the capital structure
- Access to additional financing opportunities

## Capacity

**2GWh**

or up to

**130 million**  
cells/year



# XG SCIENCES - ASSET PURCHASE



Specialized in the production of graphene nanoplatelets

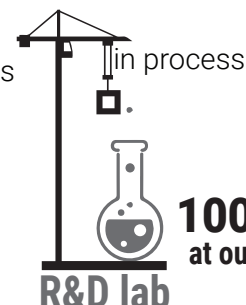
**US\$3 million**  
**Majority of Assets**



Acquisition - August 2022



Founded in **2006**



**100-200 tpa line**  
at our Graphene & Battery  
material facility

## END MARKETS

Partnered with market leading companies in key end markets such as:



## DEAL RATIONALE



Strong patent portfolio in attractive end markets, especially in battery anode material & PU foam



Support our next generation solid state battery solutions with their silicon-graphene patents



Strong relationships with market leading companies

### Patent Name

### Applications

### Patent number

Si-Gn for electrochemical applications	Battery	10,079,389
Si-Gn composite anode material & manufacturing	Battery	US 2022-0115646 A1
LiF embedded Si-Gn powder for lithium-ion battery	Battery	10,644,309
Electrodes for capacitors from mixed carbon compositions	Energy Storage	9,472,354
2-dimensional thermal conductive materials	Thermal Interface Materials	10,568,544
Graphene-modified Polymeric foam	Foams	WO2021167881 A1



# CANUCK COMPOUNDERS ACQUISITION

\$9 million



Acquisition - December 2021



Founded **35 years** ago



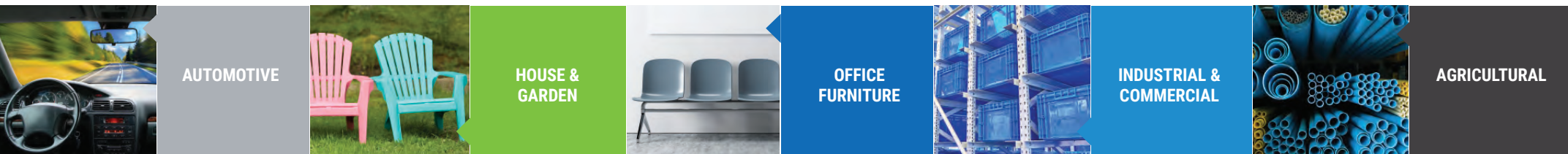
**40M lbs**  
annually



Canuck is a **plastic recycling compounder** providing **sustainable and engineered** compounds



## END MARKETS



## DEAL RATIONALE



Increasing graphene compounding capabilities, especially with recycled plastics



Bringing more sustainable solutions by using recycled plastics



Forming strategic partnerships with end customers especially in transportation



Performance Through Carbon Chemistry

4500 Thimens Blvd, Montreal, QC H4R 2P2

[www.nanoxplore.ca](http://www.nanoxplore.ca)

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