



Performance Through Carbon Chemistry

# **ANNUAL GENERAL MEETING**

**Presentation** 

December 2023

#### **FORWARD-LOOKING STATEMENT**

This presentation contains express or implied forward-looking statements, which are based on current expectations of management.

These statements relate to, among other things, our expectations regarding management's plans, objectives, and strategies. All statements other than statements of historical fact could be considered forward-looking, including, but not limited to, any projections of financial information; any statements about historical results that may suggest trends in our business and results of operations; any statements of the plans, strategies and objectives of management for future operations, including the timing, funding and construction of planned manufacturing facilities and sales offices; any statements of expectation or belief regarding future events, potential markets or applications, the sizes of addressable markets, expected technology developments, strategic partnerships and collaborations, or enforceability of our intellectual property rights; any statements about the projected or expected economic or other benefits of our products compared to petroleum-derived equivalents, future sales and any statements of assumptions underlying any of the foregoing.

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### NANOXPLORE AT A GLANCE

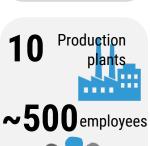
**Ticker** TSX: GRA \$388 million **Market Cap** Nov. 07 Cash \$29 million **Total Debt** \$7 million **Total Liquidity** \$40 million \$126 million TTM\* Revenue **NanoXplore** Montreal





**Producer** 

**Largest Graphene** share Worldwide **Nameplate Capacity** 



**SEPA** certified

**ESG** vision

Health Canada

REACH

We pride ourselves on the quality & consistency of our branded powder

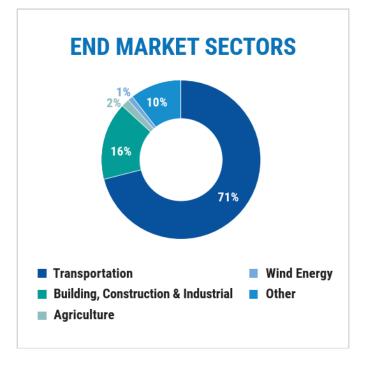






#### "Blue chip customers"

- Caterpillar Paccar
- Volvo Ge
- Solmax Ford
- Daimler Itron
- Gerdeau Morgan Olsen

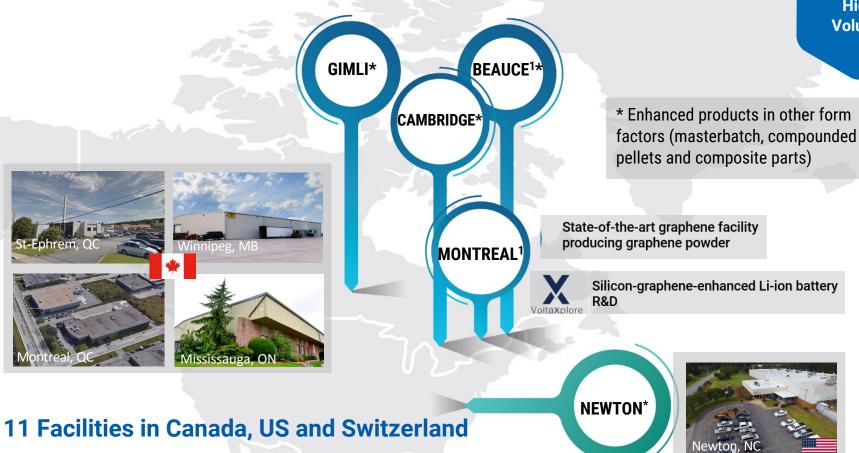




<sup>\*</sup>Trailing Twelve Months

<sup>\*\* 40%</sup> of worldwide nameplate capacity - IDTechEx Research, Dr. Richard Collins: Is the Tipping Point for Graphene Commercialization Approaching?

## **MANUFACTURING FOOTPRINT & PROCESS**



High **Volume** 

Cost **Effective**  **Environmentally** Friendly







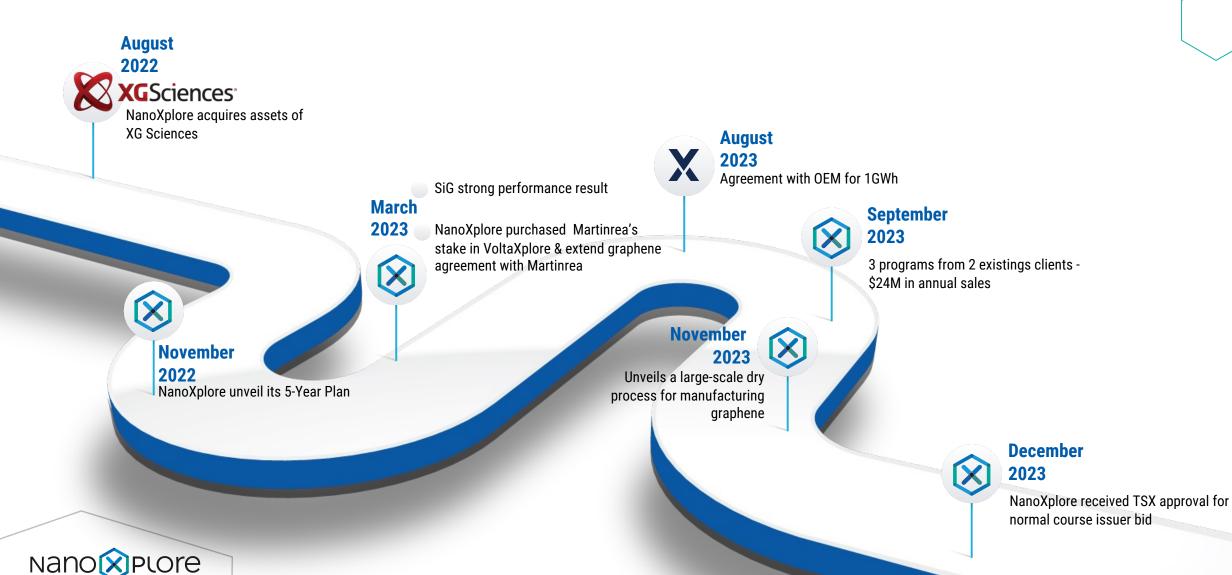
- Production of consistent, high-quality graphene in Montreal
- Manufacturing of GrapheneBlack™ powder and masterbatch
- Fully automated facility ensuring product quality and low cost
- Production of silicon-graphene additives and high-performance cylindrical lithium-ion batteries

<sup>1</sup>ISO 9001 certified, stateof-the-art graphene facility



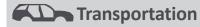
# HIGHLIGHTS OF RECENT DEVELOPMENTS

TSX: GRA - OTCOX: NNXPF



### **FQ1 2024 CORPORATE HIGHLIGHTS**

#### **Quarterly Key Developments**



The Corporation has been awarded 3 programs from 2 existing clients



#### **Drilling Fluid**

Large global drilling fluid company saw enhanced lubricity which helps lower the coefficient of friction leading to an increase in drilling speed and lower down time



#### **Foams**

Actively working on several foam chemistries mainly to improve insulating property and to achieve better flame retardancy performance



VoltaXplore has agreed on commercial terms for the supply of silicon-graphene-enhanced Li-ion batteries (1GWh)

#### **TOTAL REVENUES**

\$29M up 6%

#### **DRIVERS:**

Positive product mix including graphene-enhanced products

4<sup>th</sup> Straight Quarter of

Positive ADJ EBITDA

- Higher volume
- Positive FX impact
- Price increases

Partially offset by lower tooling revenues

#### **ADJUSTED EBITDA\***

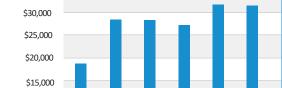
\$0.2M up \$1.8M

#### **DRIVERS:**

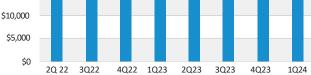
- Gross margin expansion driven by:
- Higher revenues
- Higher margins product mix
- Improved productivity
- Cost control
- Advanced materials, plastics & composites segment

#### **2024 REVENUE GUIDANCE**

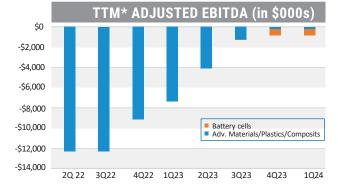
\$130M up \$6M

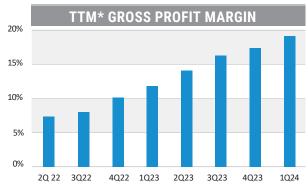


\$35,000



**TOTAL REVENUES (in \$000s)** 





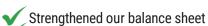


## THE POTENTIAL EVOLUTION AS A LEADING GRAPHENE PRODUCER



#### 2017-2022

DE-RISKED & POSITIONED FOR SUCCESS



 Positioned our company as a leading industrial scale graphene producer

✓ Successful at lowering our cost per unit to improve adoption



OUR PLAN PHASE 2

2023-2026

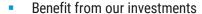
# CAPEX EXECUTION

- \$120M graphene, battery and battery materials plant
- \$50M GrapheneBlack SMCTM (Sheet Molding Compound) plant
- Total investments of \$170M financed with cash on hand, grants, debt and equity (only if needed)
- The company will focus to minimize or eliminate equity financing



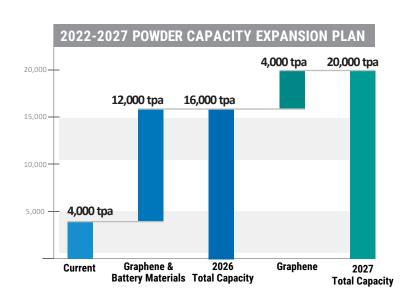


# GROWTH & POSITIVE YIELDING RESULTS



- Focusing on sustainability and energy transition
- Bring new applications to graphene
- Extending our battery materials initiatives







### **5 YEAR STRATEGY AT A GLANCE**

We believe our products add value to these markets:



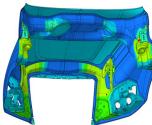
### **Battery Materials**

- Anode Active Material
- Dry processed graphene
- Conductive additive for batteries
- Graphene based anode material

# **Light weighting composites**

Graphene enhanced SMC products





### **Specialty compounds**

- Cement additive
- Drilling fluid additive
- PU foam additive
- PE/PP additive







**Expanding SMC manufacturing capacity to 10Mlb/y** 



#### **NANOXPLORE'S ANODE MATERIAL**

# **SG-X Energy Storage Anode Material**

Coated Spherical Purified Graphite Li-ion Battery Anode

NanoXplore's CSPG (Coated Spherical Purified Graphite) is a perfect solution for your energy storage needs. Our high-quality, precision-engineered, coated spherical graphite particles, sourced in North America, offer exceptional performance and durability, making them ideal for use in lithium-ion batteries.

Our CSPG is made using advanced manufacturing, low-carbon emission processes, resulting in a consistent, uniform shape that maximizes battery efficiency and lifespan. Its unique properties make it a key component in the production of high-performance batteries for electric vehicles, consumer electronics, and renewable energy storage systems.

Manufactured in Quebec, Canada, SG-X delivers unparalleled performance, reliability, and value. If you are looking for an environmentally responsible source to store energy in your anodes, our CSPG is the smart choice.

#### General characteristics:

- High electrical and thermal conductivity
- High stability
- Excellent capacity
- Manufactured using clean hydroelectricity

8,000T/Y capacity in 2026 for 8-20GWh battery production





#### **SG-X Product Characteristics**

Particle Size (µm)	D <sub>10</sub>	9
	D <sub>50</sub>	18
	D <sub>90</sub>	29
SSA (m <sup>2</sup> /g)		2
TAP Density (g/cm³)		≥ 1.1
Moisture (%)		≤0.20
Ash (%)		≤0.05
First Discharge Capacity (mAg/h)		≥360
First Discharge Efficiency (%)		≥96



### NANOXPLORE'S DRY PROCESSES GRAPHENE

Unveiling a Large-Scale Dry Process for Manufacturing of Graphene: Cost Competitiveness and Scalability



Utilizes advanced exfoliation technology with innovative media.



Fusion of NanoXplore's IP portfolio and strategic patents acquisition from XG Sciences.

#### **Cost and Scalability:**

50% reduction in capital expenditures compared to traditional liquid exfoliation methods; lower feedstock cost.

#### **Capacity and Square Footage**

Net 8,000 metric tons capacity in 2026 with \$20M in capital expenditures.

#### **Supply Chain**

Robust supply chain, streamlined equipment procurement.

#### **Scalability and Efficiency**

 Highly scalable, operates on a continuous basis for streamlined production efficiency.

#### **Applications**

 Light weight composites, pipes, geosynthetics, recycled plastics, concrete, foams, etc.

#### **Key Improvements**

- 20% improvement in physical properties of polymers
- Substantially reduces the environmental footprint
- Eliminates washing and drying steps, addressing environmental concerns



# **SMC MARKET DATA**

# **Transportation**

\$912.3 Mil Market Size in 2021

5.5% CAGR from 2022 to 2027

\$1,379.0 Mil Market Size in 2027

Drivers: Growing automotive production and increasing focus on lightweight materials



# Electrical and Electronics

\$1000.3 Mil Market Size in 2021

4.6% CAGR from 2022 to 2027

\$1,355.8 Mil Market Size in 2027

Drivers: Growing demand for high quality electronic products and smart devices.



# Construction

\$778.5 Mil Market Size in 2021

4.8% CAGR from 2022 to 2027

\$1065.9 Mil Market Size in 2027

Drivers: Growing development of infrastructure and increasing demand for lightweight, non-corrosive materials



#### **Others**

\$269.0 Mil Market Size in 2021

5.4% CAGR from 2022 to 2027

\$375.0 Mil Market Size in 2027

Drivers: Growing demand from marine, consumer goods, and other end use industries





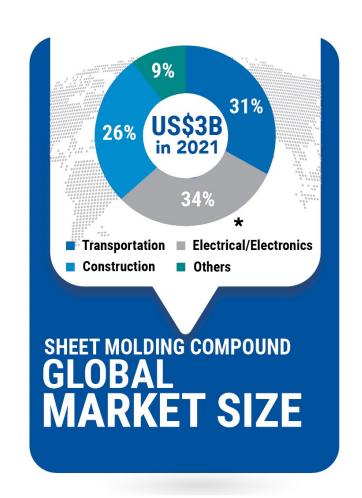
# **SMC MARKET DATA (LUCINTEL)**

2021 global market size is \$3 Billion USD, and is expected to reach an estimated \$4.2 billion by 2027 with a CAGR of 5% from 2022 to 2027

The demand for SMC materials has been growing rapidly.

Much of the growth in this market can be attributed to the following factors:

- Transportation designers continue to stress improved fuel efficiency and weight reduction while focusing on safety, aesthetics, and durability
- SMC material is lightweight compared to other traditional materials and has very good corrosion resistance
- The increased use of fire-resistant materials in transportation and electrical/electronics industries
- Growing infrastructural development and increasing demand for lightweight and noncorrosive materials





## **GRAPHENEBLACK SMC BENEFITS**

## **Stronger, Lighter, Higher Quality Parts Using**

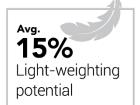


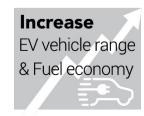


- ✓ Superior surface quality; reduced surface waviness
- ✓ Significant light weighting compared to traditional SMC
- ✓ Significant increase in mechanical strength and safety factors
- ✓ Improved moisture and humidity absorption
- ✓ Improved cracking resistance
- Enhanced UV resistance
- ✓ Sound dampening & NVH improvements
- ✓ No strong odor









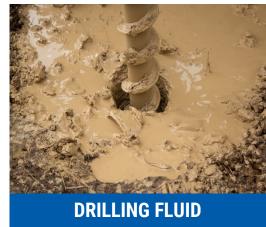






# **SPECIALITY COMPOUND - VECTORS**









#### PRODUCT OFFERING

Graphene powder to admixture manufacturers

#### **PRODUCT OFFERING**

Graphene powder to Oil and Gas companies to formulate drilling fluid additives

#### **PRODUCT OFFERING**

Graphene powder and masterbatch to compounders and foam manufacturers

#### **PRODUCT OFFERING**

Graphene powder to compounders and internally



## **SUCCESSFUL COMMERCIALIZATION STEPS**



#### **High-Quality Graphene Production**

- Scalable, green-technology
- Large volume at low cost
- Batch to batch consistency
- Security and quality of supply
- IP protection
- Smart inventory management
- Local production

# **High Quality Mixing**

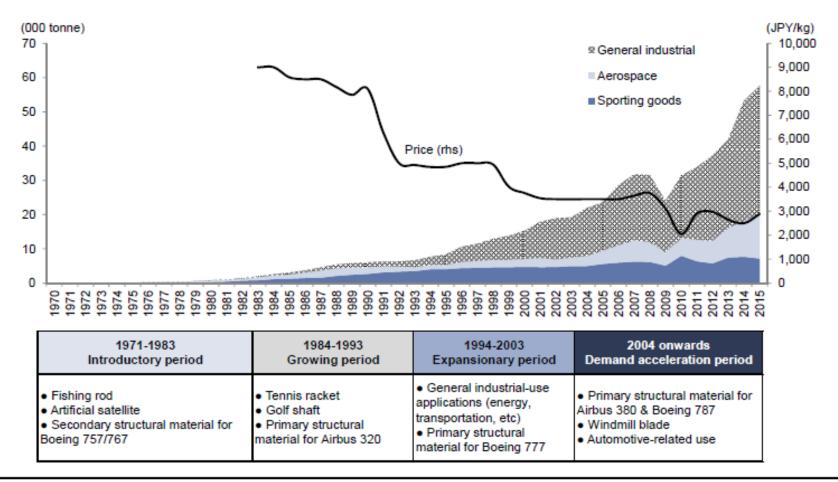
- Partnering with customers and mixing companies for product development
- Effective transfer of graphene properties to product matrix at low cost
- IP protection
- Customer education and expectation management
- Smart supply chain management

#### **Enhanced Products**

- Strong performance/cost ratio
- Certifications and standards
- Product trials and proof of concepts
- IP transfer and supply contract/purchase orders
- Low cost shipping solutions
- Smart relationship management



## **CARBON FIBER**



Source: Toray Industries, Nikkei Shimbun, Goldman Sachs Global Investment Research



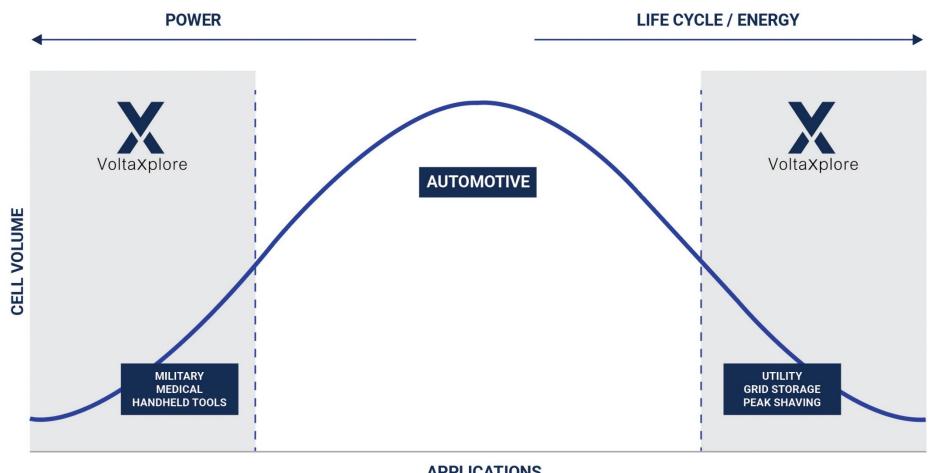
## **VOLTAXPLORE**



VoltaXplore Inc., a wholly-owned subsidiary of NanoXplore Inc., is a **Canadian** manufacturer of proprietary designed and graphene-enhanced cylindrical lithium-ion batteries

VoltaXplore will play a strategic role in the Quebec and Canadian battery value chain and will become a **critical supplier of batteries for the electrification of transportation and grid storage** 

# **VOLTAXPLORE'S BUSINESS MODEL**







## WHERE WE ARE TODAY

- Operational since March 2022
- Production of 18650 and 21700 cylindrical batteries Capacity: 1 MWh
- To become a battery technical center equipped with range of R&D equipment, and precision testing device upon commissioning of the 2 GWh facility
- Signed a supply agreement with a major commercial vehicle OEM for 10 years starting from 2026 for 1GWh/Y

#### **Next Step: Construction of Gigafactory**

- We are continuing our engineering and procurement process
- Permitting is ongoing



The successful commissioning of the demonstration facility was essential in testing the technology and proving out its performance advantages in real-life applications such as improved energy density, temperature control, and cycle life under a lower weight



74 Brunswick Blvd, Montreal, Québec, Canada

Boulevard Saint-Jean

Validated technology through the successful commissioning of the Demonstration Facility



### **GO TO MARKET APPROACH**

# A Sales Approach Tailored by End Customers

Original Equipment
Manufacturers
(50% of Capacity)

Signed deal with a commercial vehicle and bus OEM for 10 years starting from 2026 for 1GWh/Y

Pricing strategy following a cost-plus model

Battery Pack and Module Manufacturers (25% of Capacity)

Includes manufacturers offering battery pack and modules to clients mainly for high power applications

Grid Storage (25% of Capacity)

Long cycle life batteries and modules

VoltaXplore is already in advanced discussions with key players in the industry





**PRICE** 



**SPECIFICATIONS** 



**PROXIMITY** 



**SAFETY** 



**PERFORMANCE** 



**LANDED COST** 



**SECURITY OF SUPPLY** 



### **SiG<sup>TM</sup>**

Why silicon graphene (instead of silicon alone)?



Performance Through Carbon Chemistry

Technical Data Sheet

SiG™ - Silicon Graphene

DS-SiG-230111

**Driving range** 

#### **10X CAPACITY**



LOW CONDUCTIVITY

POOR STABILITY

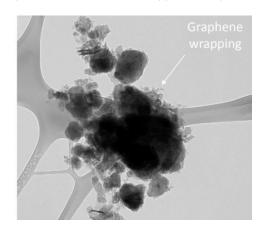
# SiG™ Energy Storage Materials

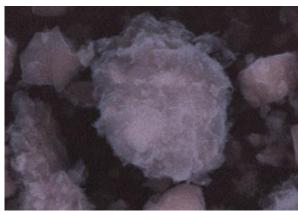
Silicon-graphene for Li-ion battery anode

NanoXplore's graphene-stabilized silicon anode delivers high specific capacity for enhanced run-time in drone aircraft,

portable electronics and other high density energy storage applications.

Our proprietary manufacturing process creates a silicon-graphene composite featuring highly conductive, flexible graphene sheets, establishing a network that reduces silicon-electrolyte reactions, provides robust mechanical support and improves high rate capacity.







**IN BATTERY CELLS** 

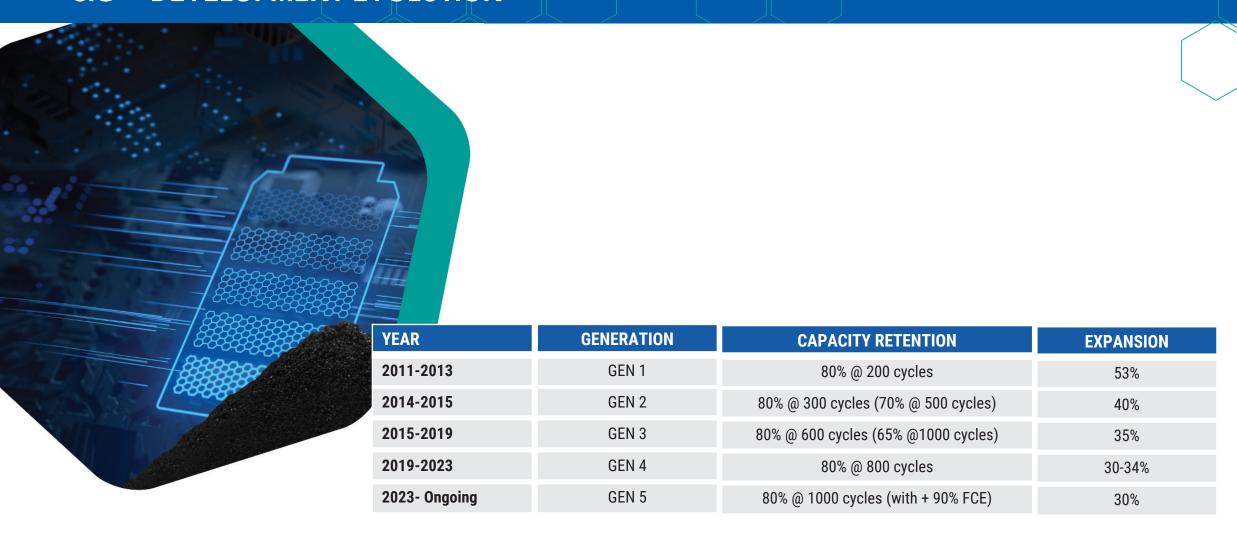
**Chemistry & Form Factor Agnostic** 

**Cost Competitive** 

**Proprietary Technology** 



# SIG<sup>TM</sup> DEVELOPMENT EVOLUTION





## **VOLTAXPLORE POWER CELLS**

#### Strong Performance of the Newly Patented SiGTM Anode Additive Solution in Battery Cells

- Patent-approved Silicon/Graphene anode additive solution under the trademark SiGTM
- Our versatile SiGTM solution covers a range of different chemistries and extend to all cylindrical cell form factors
- GrapheneBlackTM acts as a coating agent around Silicon alleviating swelling and dislodgment of particles making the cell safer and more reliable



#### **LOCATION OF NEW FACILITY**

# VoltaXplore is planning to construct a 2 GWh lithium-ion battery cell facility in Terrebonne, Quebec



The project involves the construction and commissioning of a Gigafactory in Terrebonne, Quebec

- Proximity of location to Montreal will allow VoltaXplore to benefit from the city's knowledge economy and large talent pool of skilled laborers and engineers
- Highly strategic project for the province of Quebec given the abundance of mineral deposits in the province including the majority of the raw
  materials needed for the production of batteries along with the presence of a number of potential customers of lithium-ion battery cells in the region
- Upon commissioning of the 2 GWh facility, the current 1 MWh demonstration facility in Montreal will become a battery technical center equipped with a range of R&D equipment and precision testing devices
- This project will provide VoltaXplore with the expertise and know-how to subsequently expand its production capacity





Performance Through Carbon Chemistry

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